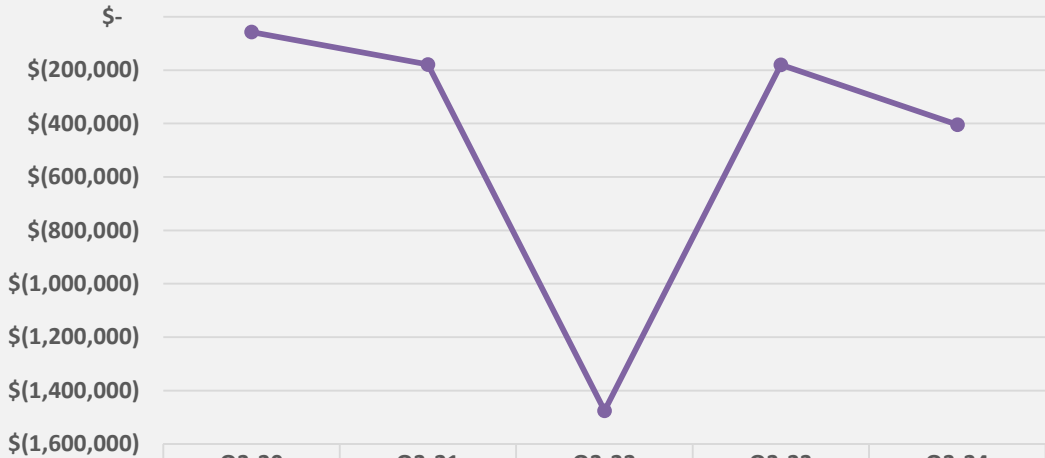




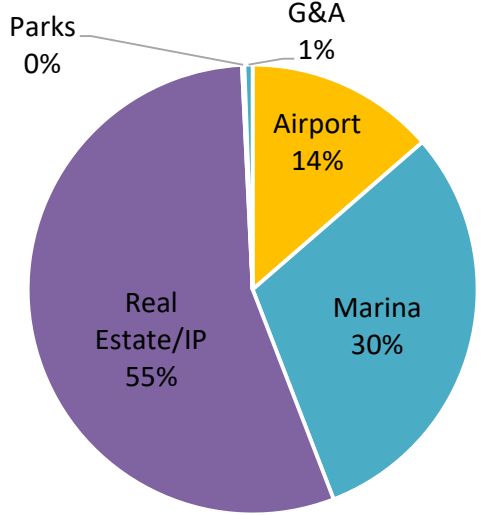
**Third Quarter 2024
Financial Reports**

3RD QTR FINANCIAL DASHBOARD

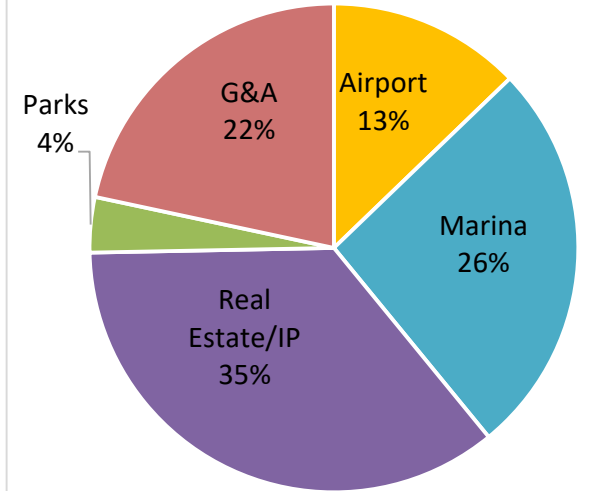
3rd QTR Net Income Trend



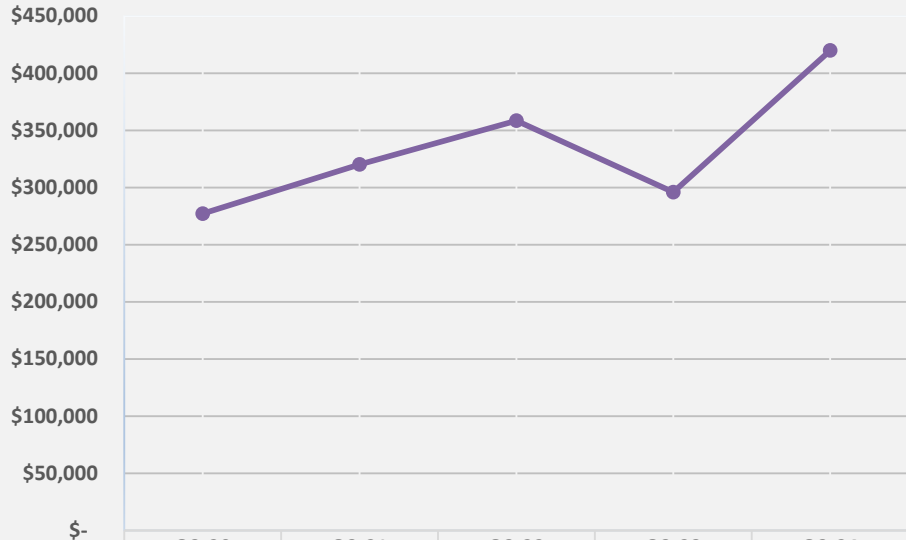
Operating Revenue Distribution



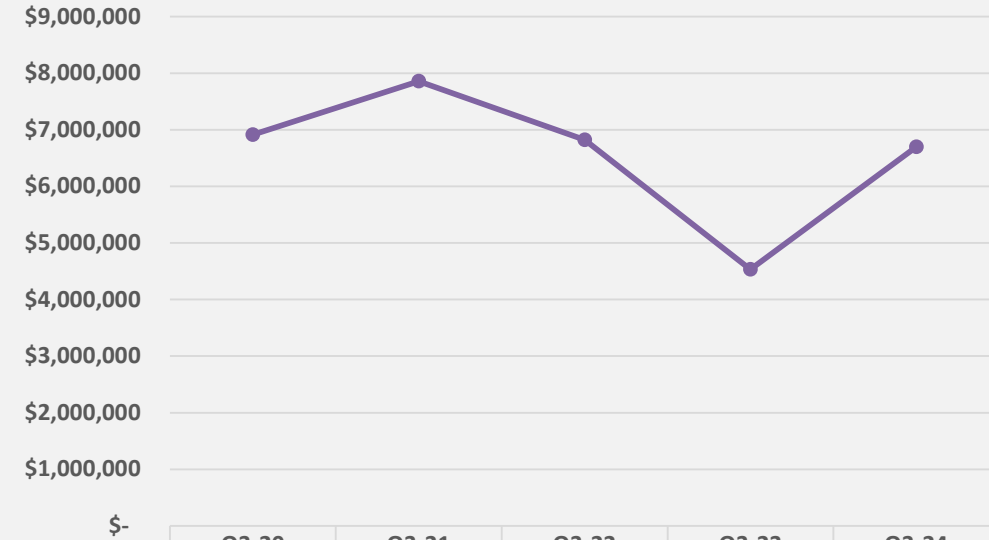
Operating Expense Distribution



YTD Net Operating Income



Cash Reserves Trend



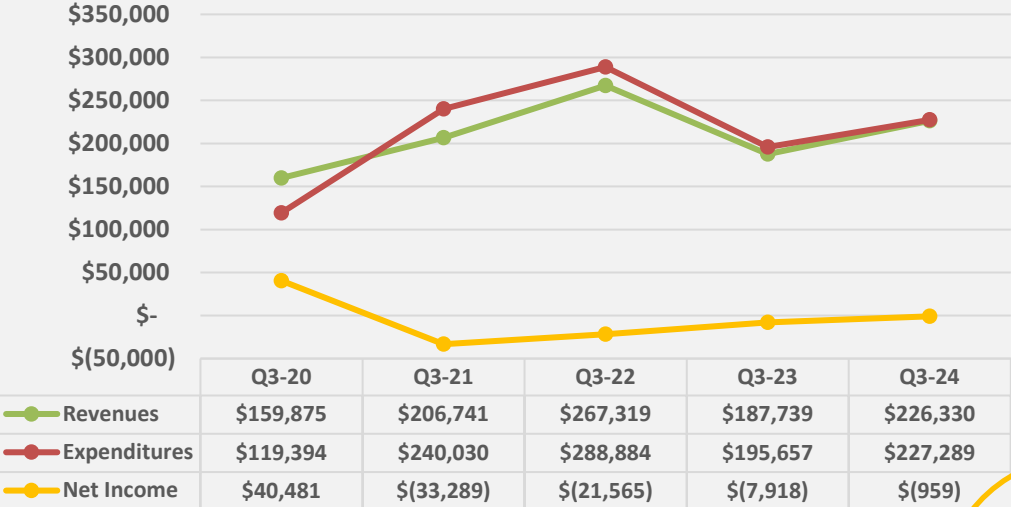
Port District
Assessed Valuation
\$13.2B

2024 Levy Rate
\$0.228

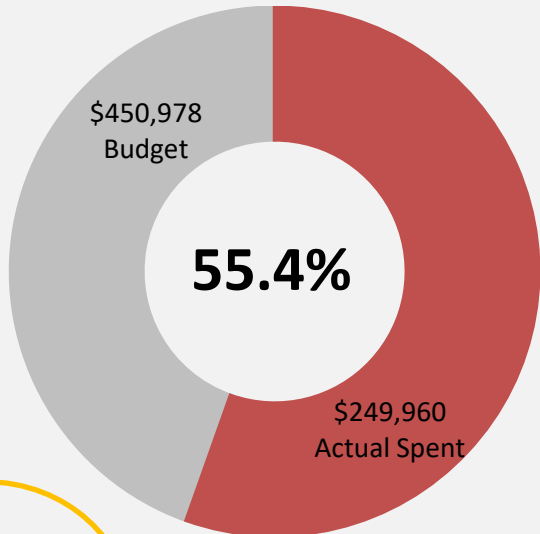
2024 Anticipated
Levy Revenue
\$3,019,042

GROVE FIELD 3RD QTR FINANCIAL DASHBOARD

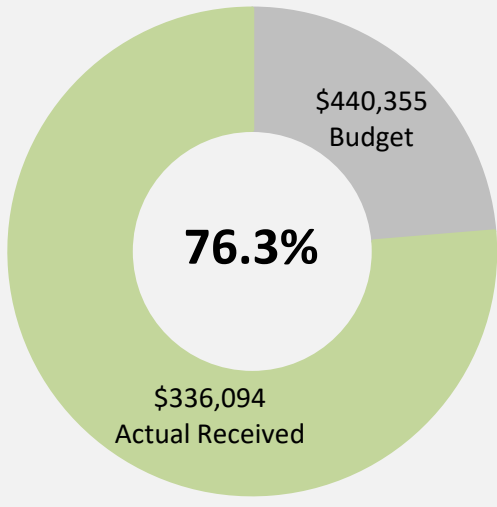
Income Statement



Budget vs Actual Expenses

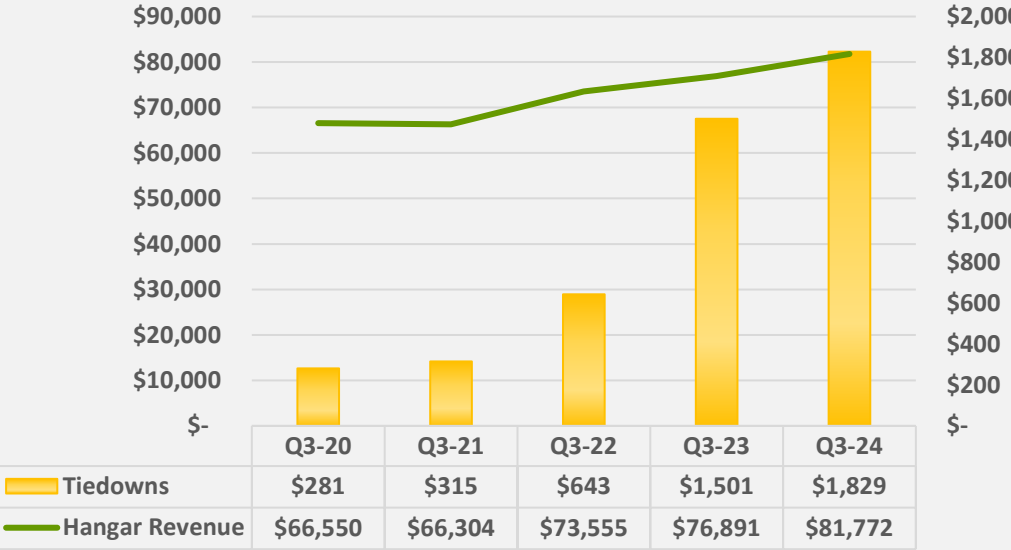


Budget vs Actual Revenues

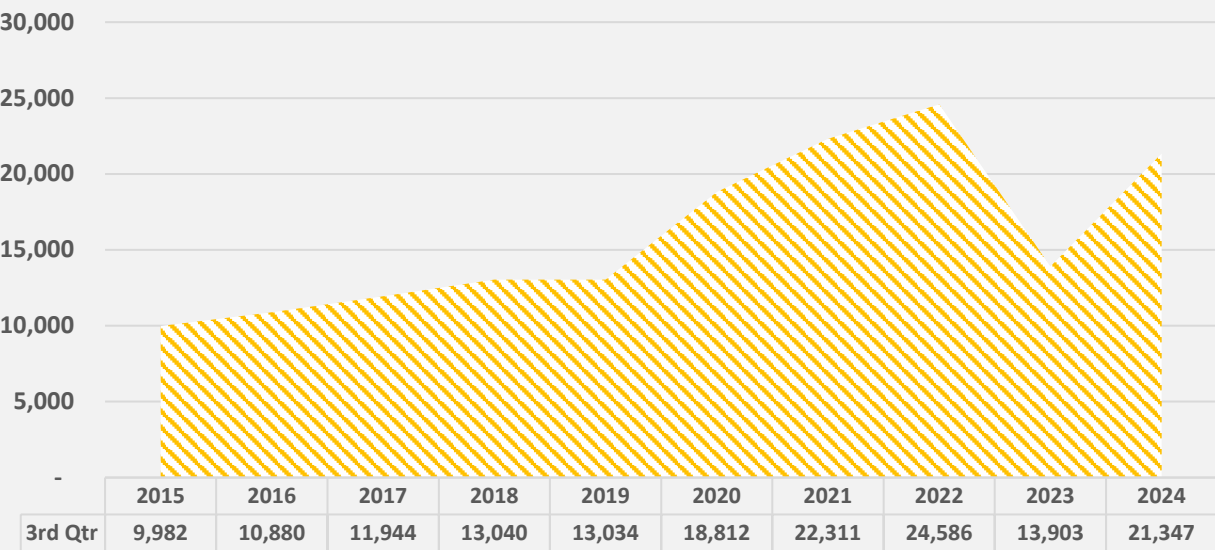


OCCUPANCY
100%

Hangar Revenue

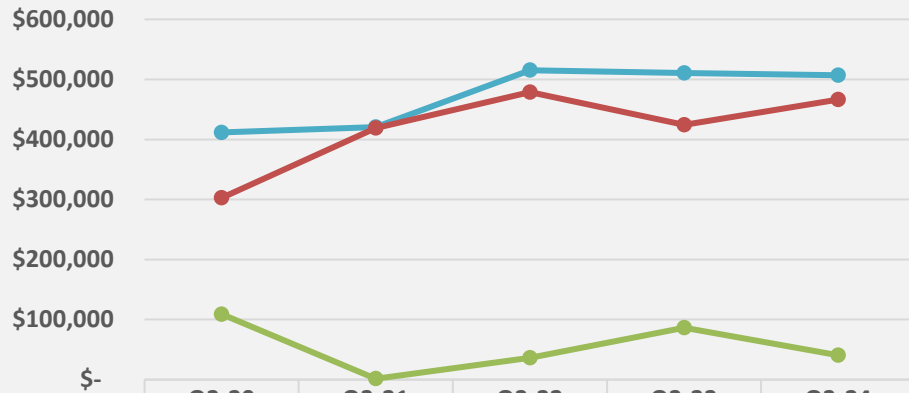


Fuel Gallons Dispensed



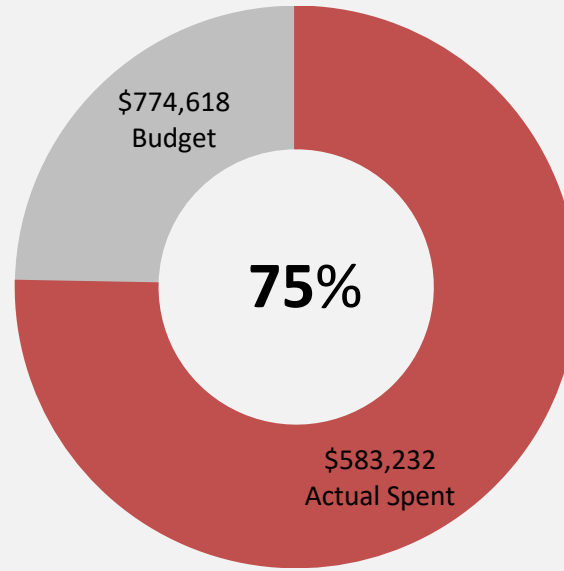
PARKER'S LANDING MARINA 3RD QTR FINANCIAL DASHBOARD

Income Statement

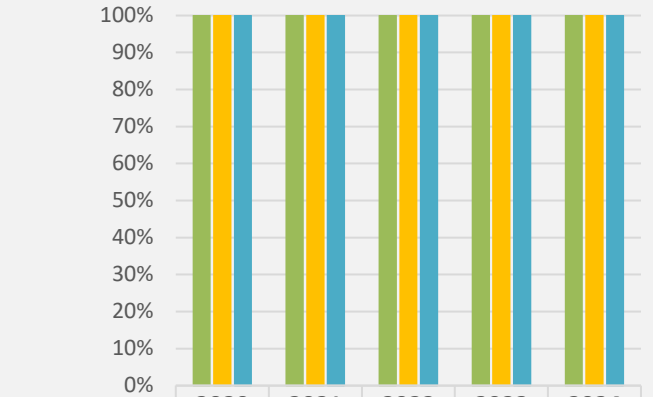


	Q3-20	Q3-21	Q3-22	Q3-23	Q3-24
Revenues	\$411,726	\$420,386	\$515,234	\$510,526	\$506,936
Expenditures	\$302,691	\$418,982	\$478,821	\$424,105	\$466,549
Net Income	\$109,035	\$1,404	\$36,414	\$86,421	\$40,387

Expenses Budget vs Actual

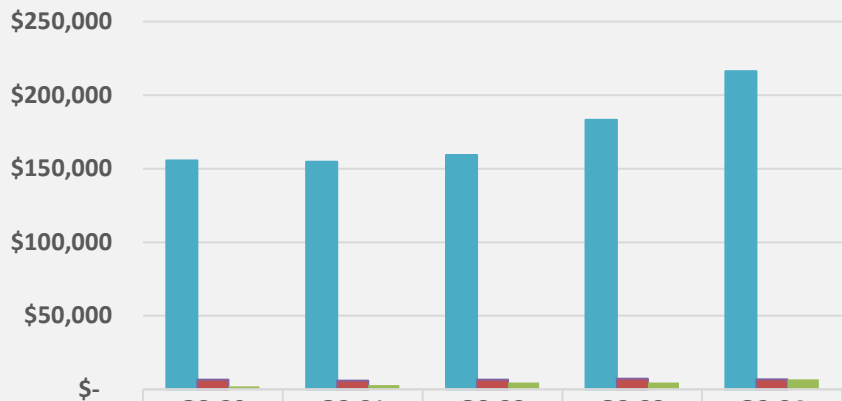


3rd Qtr Occupancy



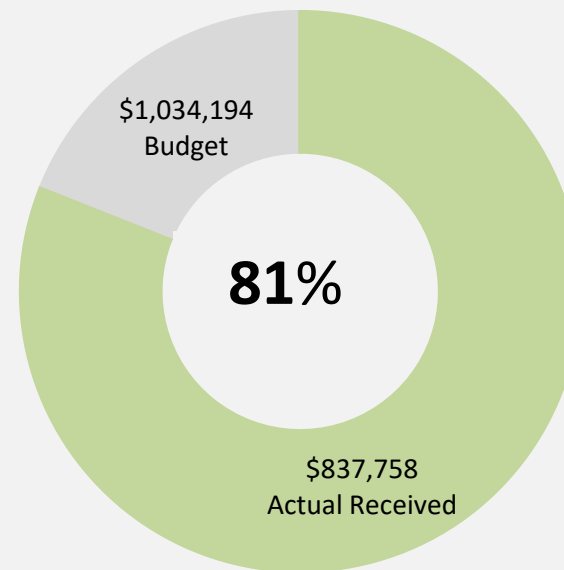
	2020	2021	2022	2023	2024
July	100%	100%	100%	100%	100%
August	100%	100%	100%	100%	100%
September	100%	100%	100%	100%	100%

Moorage Revenue

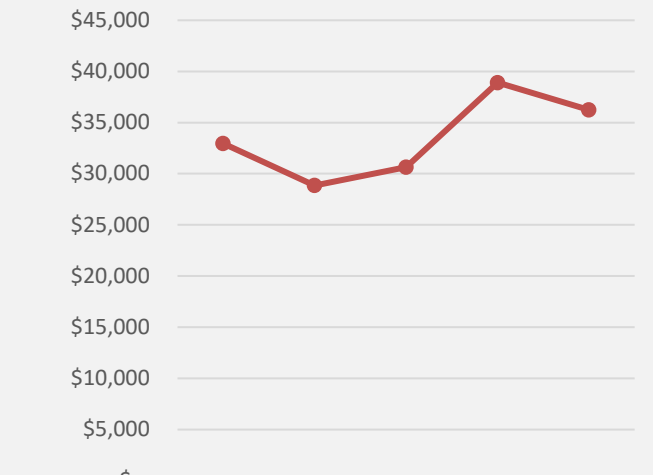


	Q3-20	Q3-21	Q3-22	Q3-23	Q3-24
Boat Moorage	\$155,665	\$154,628	\$159,261	\$183,171	\$216,167
Waverunner Moorage	\$6,620	\$5,902	\$6,607	\$7,207	\$6,783
Overnight Moorage	\$2,022	\$2,957	\$4,672	\$4,730	\$6,846

Revenues Budget vs Actual



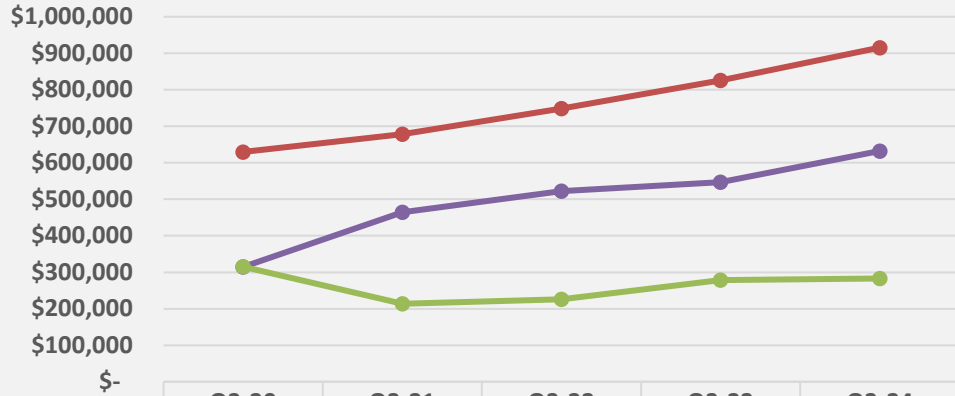
Launch Ramp Revenue



	2020	2021	2022	2023	2024
Revenue	\$32,967	\$28,846	\$30,633	\$38,910	\$36,245

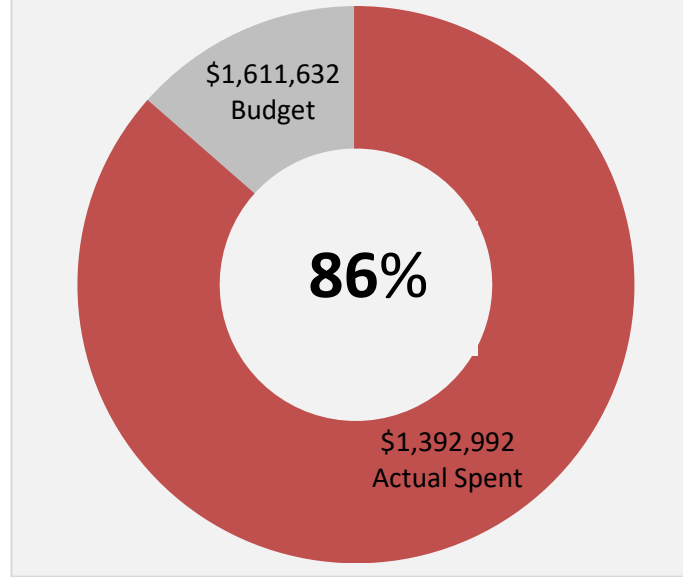
I/P REAL ESTATE 3RD QTR FINANCIAL DASHBOARD

Income Statement

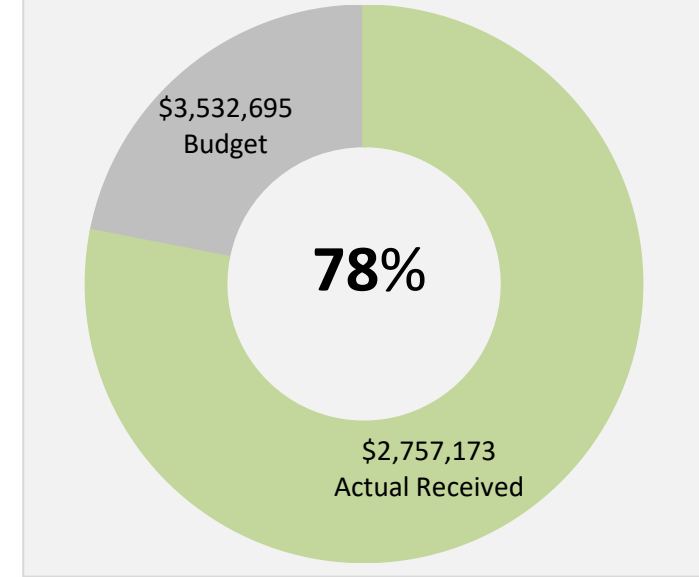


	Q3-20	Q3-21	Q3-22	Q3-23	Q3-24
Revenues	\$629,701	\$678,041	\$748,438	\$825,472	\$915,534
Expenditures	\$314,642	\$464,320	\$522,379	\$546,516	\$632,322
Net Income	\$315,059	\$213,721	\$226,059	\$278,957	\$283,212

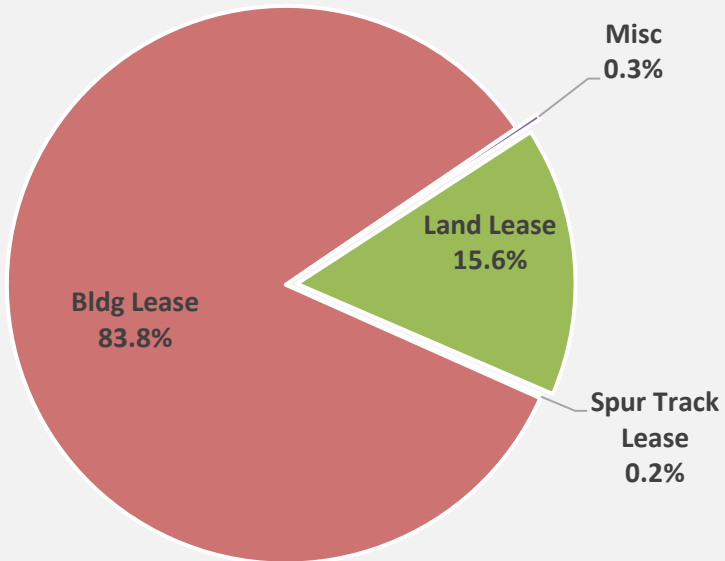
Expenses Budget vs Actual



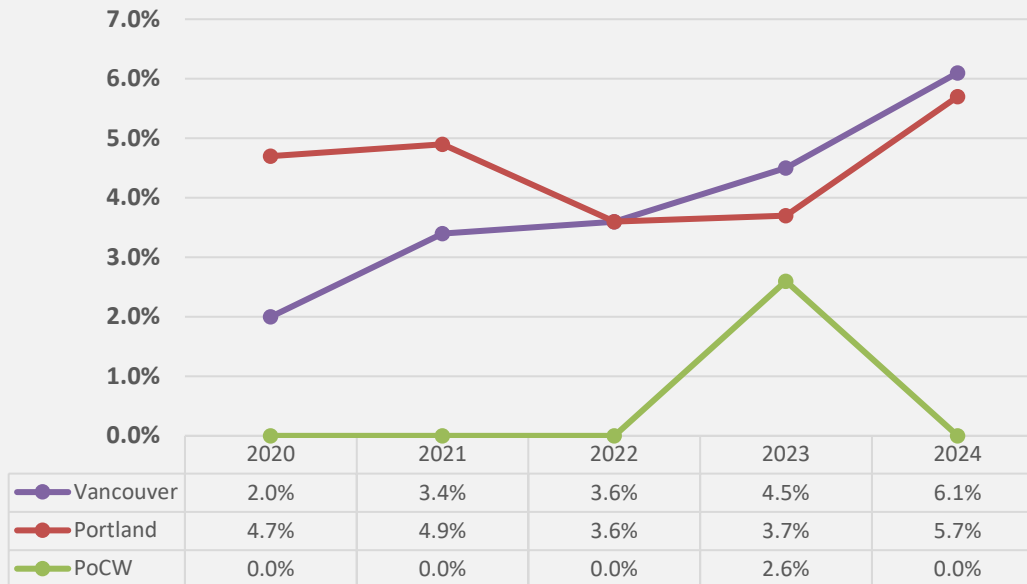
Revenues Budget vs Actual



IP Revenue Distribution



Industrial Vacancy



Acres

234

Industrial Buildings

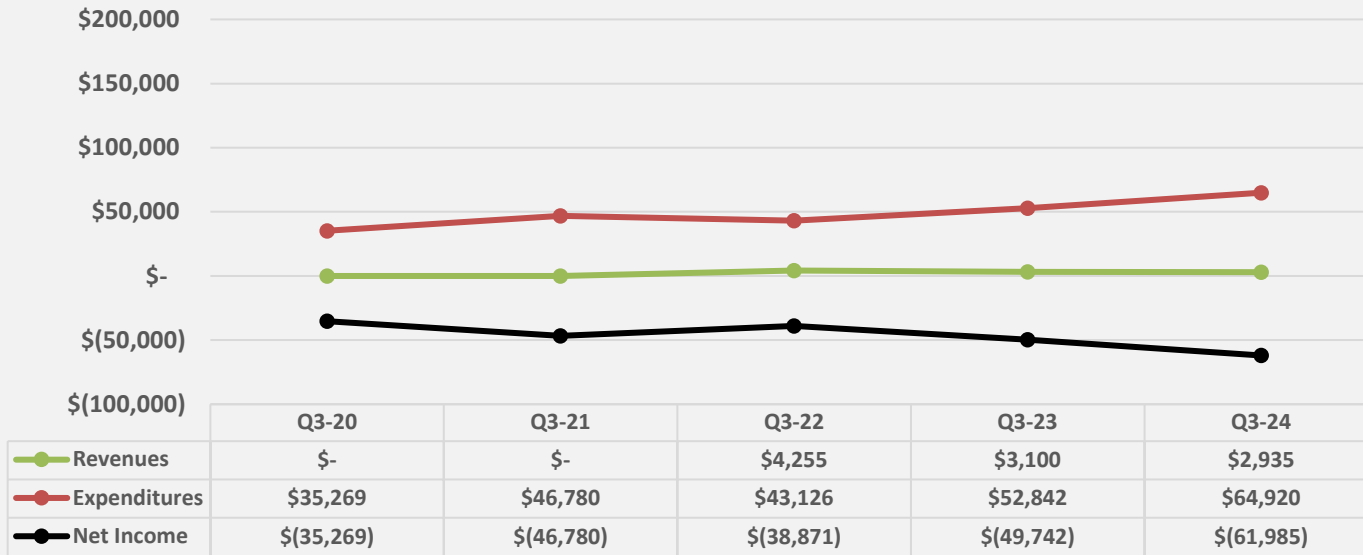
20

Industrial Building Sq Ft

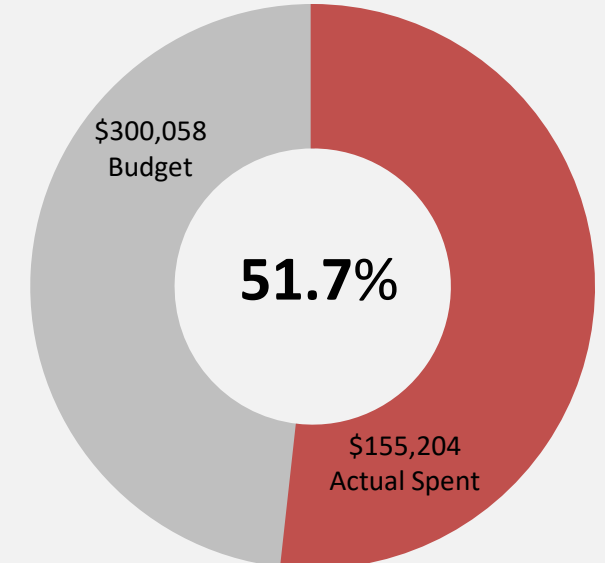
375,444

PARKS - TRAILS 3RD QTR FINANCIAL DASHBOARD

Parks Income Statement

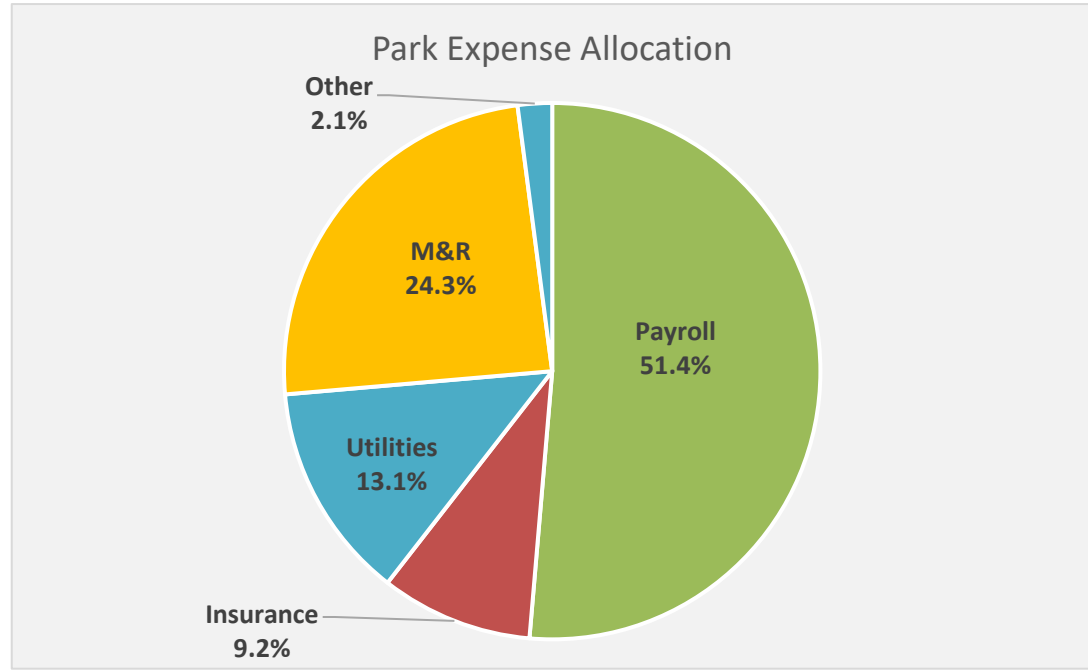


Budget vs Actual Expenses



5.5%
Port Budget Allocated to
Parks & Trails

Budget
\$300,058



Acres of Parkland
35

Miles of Trails
5

of Parks
5

2024 Budget vs Actual

Operating Revenue:

	2024 Budget	Actual	75.0%
Hangar Rentals	\$ 329,542	\$ 245,181	74.4%
Tiedown Rentals	\$ 7,242	\$ 5,175	71.5%
AP-1 Rental	\$ 27,537	\$ 22,121	80.3%
Immelman Hangars Land Lease	\$ 14,906	\$ 14,906	100.0%
AP-5 and AP-6 residential rentals	\$ 36,000	\$ 27,050	75.1%
Electrical Fees	\$ 20,328	\$ 15,471	76.1%
All other AP operating revenue	\$ 4,800	\$ 6,190	129.0%
Fuel revenue	\$ 293,000	\$ 229,454	
Total Airport Revenues	\$ 733,355	\$ 565,548	77.1%
Moorage fees	\$ 755,419	\$ 623,218	82.5%
Waverunner fees	\$ 30,764	\$ 21,510	69.9%
Set up fees	\$ 4,000	\$ 3,050	76.3%
LR tickets	\$ 35,000	\$ 41,090	117.4%
LR permits	\$ 25,000	\$ 24,075	96.3%
Electricity revenue	\$ 24,100	\$ 19,186	79.6%
Property Resources (Puffin Café)	\$ 6,100	\$ 4,549	74.6%
Dolphin Yacht Club	\$ 15,160	\$ 9,161	60.4%
Riverside Marine/Lifestyle Wake	\$ 80,640	\$ 60,480	75.0%
OHSU Lease	\$ 1,471	\$ 1,118	76.0%
All other MA operating revenue	\$ 56,540	\$ 30,321	53.6%
Fuel revenue	\$ 330,000	\$ 246,268	
Total Marina Revenues	\$ 1,364,194	\$ 1,084,026	79.5%
IP Ground leases	\$ 546,799	\$ 452,591	82.8%
IP spur track leases	\$ 7,380	\$ 5,535	75.0%
Bldg 3 - Kemira	\$ 134,167	\$ 102,490	76.4%
Bldg 4 - Elwell	\$ 124,337	\$ 92,637	74.5%
Bldg 5 - MJ Glass Productions	\$ 57,645	\$ 41,145	71.4%
Bldg 6 - Kemira	\$ 207,741	\$ 156,121	75.2%
Bldg 7 - WFP	\$ 140,196	\$ 105,147	75.0%
Bldg 8 - Corrosion	\$ 114,218	\$ 85,280	74.7%
Bldg 9 - Intech	\$ 118,471	\$ 88,742	74.9%
Bldg 10 - Noctel	\$ 60,319	\$ 45,166	74.9%
Bldg 11 - Ponder Burner	\$ 130,767	\$ 97,345	74.4%
Bldg 12 - CW Muffler/Etec/Plastic Forming Svcs	\$ 140,744	\$ 103,661	73.7%
Bldg 14 - 54-40	\$ 114,217	\$ 85,225	74.6%
Bldg 15 - Foods In Season	\$ 131,196	\$ 98,397	75.0%
Bldg 16 - Equipment Repair Services	\$ 96,677	\$ 72,271	74.8%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 175,201	\$ 131,321	75.0%
Bldg 18	\$ 388,524	\$ 290,423	74.8%
Bldg 19 - Feguson	\$ 118,832	\$ 88,902	74.8%
Bldg 20	\$ 433,202	\$ 366,109	84.5%
City of Camas	\$ 96,055	\$ 72,041	75.0%
Westlie Ford	\$ 169,440	\$ 127,080	75.0%
Tenant Security Deposits	\$ -	\$ 27,887	
Utility revenue from tenants	\$ 14,000	\$ 4,991	35.6%
All other IP operating revenue	\$ 5,000	\$ 8,765	175.3%
Infrastructure Fee	\$ 7,567	\$ 7,901	104.4%
Total Real Estate/IP Revenues	\$ 3,532,695	\$ 2,757,173	78.0%
Park Revenues	\$ 5,000	\$ 7,590	151.8%
General & Administrative Revenues	\$ 25,000	\$ 25,843	103.4%
TOTAL OPERATING REVENUE	\$ 5,660,244	\$ 4,440,180	78.4%

Non-operating revenue

	2024 Budget	Actual	75.0%
Taxes levied for:			
General purposes	\$ 1,637,815	\$ 948,702	57.9%
Debt service requirements	\$ 1,381,455	\$ 801,096	58.0%
Investment income	\$ 100,000	\$ 180,894	180.9%
Lands sales contracts:			
Misc tax revenue	\$ 40,000	\$ 20,901	52.3%
State Grant: WA State Parks & Rec	\$ 1,200	\$ 1,270	105.8%
State Grant: RCO Breakwater Access		\$ 1,225,630	
Dept of Commerce - 41st St		\$ 309,699	
State Grant/Loan: Dept of Comm - Solar Plus	\$ 283,000	\$ 28,300	
Misc revenue		\$ 470	
Sale of Surplus Property	\$ -	\$ 21,400	
TOTAL NON-OPERATING REVENUE	\$ 3,443,470	\$ 3,538,362.04	102.8%

TOTAL REVENUE	\$ 9,103,714	\$ 7,978,542.42	87.6%
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2024 Budget vs Actual

Operating Expenditures	2024 Budget	Actual	75.0%
Payroll	\$ 308,705	\$ 136,028	44.1%
Advertising	\$ 4,000	\$ 1,076	26.9%
Outside services			
Operations	\$ 8,000	\$ 5,656	70.7%
Maintenance (Eric)	\$ 1,000		0.0%
Legal	\$ 5,000	\$ 2,452	49.0%
Supplies (Airport)	\$ 6,500	\$ 6,734	103.6%
Janitorial	\$ 1,500	\$ 12	0.8%
Fire System Monitoring	\$ 1,366	\$ 1,562	114.4%
Insurance	\$ 66,276	\$ 64,366	97.1%
Utilities - (Water, Sewer & Electricity)	\$ 18,751	\$ 16,411	87.5%
Internet	\$ 1,050	\$ 880	83.8%
Clean Water Tax (Stormwater)	\$ 4,630	\$ 4,516	97.5%
Maintenance (grounds)			
Operations	\$ 3,700	\$ 2,222	60.1%
Maintenance (Eric)	\$ 4,500	\$ 2,784	61.9%
Maintenance (structures)	\$ 8,000	\$ 1,483	18.5%
Maintenance (equipment)	\$ 5,000	\$ 3,037	60.7%
Misc Expenses	\$ 3,000	\$ 740	24.7%
Fuel Expense	\$ 261,644	\$ 198,816	76.0%
Fuel Credit Card Expense	\$ 9,303	\$ 7,658	82.3%
Total Airport Expenditures	\$ 721,925	\$ 456,434	63.2%

Payroll	\$ 498,782	\$ 351,912	70.6%
Maintenance (Equipment)	\$ 10,000	\$ 6,751	67.5%
Maintenance (Structures)	\$ 5,000		0.0%
Advertising	\$ 3,000	\$ 907	30.2%
Outside services			
Operations	\$ 16,500	\$ 15,795	95.7%
Maintenance (Eric)	\$ 2,000		0.0%
Legal	\$ 2,000	\$ 6,466	323.3%
Supplies	\$ 26,000	\$ 14,511	55.8%
Janitorial Supplies	\$ 1,750	\$ 117	6.7%
Equipment Fuel	\$ 1,200	\$ 812	67.7%
Security	\$ 8,000	\$ 1,231	15.4%
Insurance	\$ 131,044	\$ 129,890	99.1%
Utilities	\$ 42,842	\$ 37,355	87.2%
Misc Expenses	\$ 10,500	\$ 4,915	46.8%
Maintenance (Docks)	\$ 6,000	\$ 10,692	178.2%
Maintenance (Grounds)			
Operations	\$ 8,000	\$ 1,777	22.2%
Maintenance (Eric)	\$ 2,000	\$ 100	5.0%
Fuel Expense	\$ 287,000	\$ 207,998	72.5%
Fuel Credit Card Expense	\$ 8,900	\$ 5,737	64.5%
Total Marina Expenditures	\$ 1,070,518	\$ 796,967	74.4%

Payroll	\$ 1,034,032	\$ 935,798	90.5%
Advertising	\$ 5,000	\$ 4,789	95.8%
Outside Services	\$ 40,000	\$ 33,814	84.5%
Legal fees	\$ 15,000	\$ 15,237	101.6%
Real Estate Commission Expense	\$ -		
Supplies	\$ 12,000	\$ 10,744	89.5%
Fire System Monitoring	\$ 5,919	\$ 7,291	123.2%
Insurance	\$ 265,341	\$ 255,272	96.2%
Utilities	\$ 48,410	\$ 38,640	79.8%
Stormwater	\$ 4,830		0.0%
Internet	\$ 1,600	\$ 1,507	94.2%
Maintenance (Grounds)			
Operations	\$ 26,400	\$ 7,740	29.3%
Maintenance (Eric)	\$ 12,600	\$ 14,030	111.3%

Maintenance (Levee)				
	Operations	\$ 62,000	\$ 16,218	26.2%
	Maintenance (Eric)	\$ 3,000	\$ 3,196	106.5%
Misc Expenses		\$ 1,000	\$ 162	16.2%
Maintenance (Structures)		\$ 56,000	\$ 39,422	70.4%
Maintenance (Pumps)		\$ 3,000	\$ 96	3.2%
Maintenance (Equipment)		\$ 8,500	\$ 5,009	58.9%
Maintenance (Rail)		\$ 5,000		0.0%
Maintenance (Streets)		\$ 2,000	\$ 1,527	76.4%
Tenant Security Deposit Released		\$ -	\$ 2,500	
	Total Real Estate/IP Expenditures	\$ 1,611,632	\$ 1,392,992	86.4%
	Park Expenditures	\$ 300,058	\$ 155,204	51.7%
	General & Administrative Expenditures	\$ 1,722,778	\$ 1,218,719	70.7%
	TOTAL OPERATING EXPENSE	\$ 5,426,911	\$ 4,020,317	74.1%

NET OPERATING INCOME	\$ 233,333	\$ 419,864	180%
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Non-Operating Expense

	2024 Budget	Actual	75.0%
CERB Loan	\$ 208,381	\$ 208,381	100.0%
GO & Revenue Bond Interest Expense	\$ 321,455	\$ 160,728	50.0%
GO & Revenue Bond Principal Expense	\$ 1,060,000		0.0%
Misc Non-operating Expense			
Bond Administrative Expense	\$ 2,400	\$ 1,400	58.3%
Luse Contracts Payable	\$ 78,703	\$ 59,027	75.0%
Capital Improvement Projects	\$ 1,334,200	\$ 1,761,409	132.0%
TOTAL NON-OPERATING EXPENSE	\$ 3,005,139	\$ 2,190,945	73%

TOTAL EXPENSE	\$ 8,432,050	\$ 6,211,261	74%
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NET INCOME	\$ 671,664	\$ 1,767,281	263%
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2024 Budget vs Actual

Airport Revenues:

	2024 Budget	Actual	75.0%
Hangar Rentals	\$ 329,542	\$ 245,181	74.4%
Tiedown Rentals	\$ 7,242	\$ 5,175	71.5%
AP-1 Rental	\$ 27,537	\$ 22,121	80.3%
Immelman Hangars	\$ 14,906	\$ 14,906	100.0%
AP- 5 and 6 residential rentals	\$ 36,000	\$ 27,050	75.1%
Electricity revenue	\$ 20,328	\$ 15,471	76.1%
All other AP operating revenue	\$ 4,800	\$ 6,190	129.0%
Fuel revenue	\$ 293,000	\$ 229,454	
Total Airport Revenues	\$ 733,355	\$ 565,548	77.1%

Airport Expenditures:

	2024 Budget	Actual	75.0%
Payroll	\$ 308,705	\$ 136,028	44.1%
Advertising	\$ 4,000	\$ 1,076	26.9%
Outside services			
Operations (Kim)	\$ 8,000	\$ 5,656	70.7%
Maintenance (Eric)	\$ 1,000	\$ -	0.0%
Legal	\$ 5,000	\$ 2,452	49.0%
Supplies (Airport)	\$ 6,500	\$ 6,734	103.6%
Janitorial	\$ 1,500	\$ 12	0.8%
Fire System Monitoring	\$ 1,366	\$ 1,562	114.4%
Insurance	\$ 66,276	\$ 64,366	97.1%
Utilities	\$ 18,751	\$ 16,411	87.5%
Internet	\$ 1,050	\$ 880	83.8%
Clean Water Tax	\$ 4,630	\$ 4,516	97.5%
Maintenance (grounds)			
Operations (Kim)	\$ 3,700	\$ 2,222	60.1%
Maintenance (Eric)	\$ 4,500	\$ 2,784	61.9%
Maintenance (structures)	\$ 8,000	\$ 1,483	18.5%
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Misc Expenses	\$ 3,000	\$ 740	24.7%
Fuel Expense	\$ 261,644	\$ 198,816	
Fuel Credit Card Expense	\$ 9,303	\$ 7,658	
Total Airport Expenditures	\$ 721,925	\$ 456,434	63.2%

Net Income	\$ 11,430	\$ 109,114	954.6%
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2024 Budget vs Actual

Marina Revenues:

	2024 Budget	Actual	75.0%
Marina fees	\$ 755,419	\$ 623,218	82.5%
Waverunner fees	\$ 30,764	\$ 21,510	69.9%
Set up fees	\$ 4,000	\$ 3,050	76.3%
LR tickets	\$ 35,000	\$ 41,090	117.4%
LR permits	\$ 25,000	\$ 24,075	96.3%
Electricity revenue	\$ 24,100	\$ 19,186	79.6%
Property Resources (Puffin Café)	\$ 6,100	\$ 4,549	74.6%
Dolphin Yacht Club	\$ 15,160	\$ 9,161	60.4%
Riverside Marine	\$ 80,640	\$ 60,480	75.0%
OHSU Breakwater Lease	\$ 1,471	\$ 1,118	76.0%
All other MA operating revenue	\$ 56,540	\$ 30,321	53.6%
Fuel revenue	\$ 330,000	\$ 246,268	
Total Marina Revenues	\$ 1,364,194	\$ 1,084,026	79.5%

Marina Expenditures:

	2024 Budget	Actual	75.0%
Payroll	\$ 498,782	\$ 351,912	70.6%
Maintenance (Equipment)	\$ 10,000	\$ 6,751	67.5%
Maintenance (Structures)	\$ 5,000	\$ -	0.0%
Advertising	\$ 3,000	\$ 907	30.2%
Outside services			
Operations (Kim)	\$ 16,500	\$ 15,795	95.7%
Maintenance (Eric)	\$ 2,000	\$ -	0.0%
Legal	\$ 2,000	\$ 6,466	323.3%
Supplies	\$ 26,000	\$ 14,511	55.8%
Janitorial	\$ 1,750	\$ 117	6.7%
Equipment Fuel	\$ 1,200	\$ 812	67.7%
Security	\$ 8,000	\$ 1,231	15.4%
Insurance	\$ 131,044	\$ 129,890	99.1%
Utilities	\$ 42,842	\$ 37,355	87.2%
Misc Expenses	\$ 10,500	\$ 4,915	46.8%
Maintenance (Docks)	\$ 6,000	\$ 10,692	178.2%
Maintenance (Grounds)			
Operations (Kim)	\$ 8,000	\$ 1,777	22.2%
Maintenance (Eric)	\$ 2,000	\$ 100	5.0%
Fuel Expense	\$ 287,000	\$ 207,998	
Fuel Credit Card Expense	\$ 8,900	\$ 5,737	
Total Marina Expenditures	\$ 1,070,518	\$ 796,967	74.4%

Net Income	\$ 293,676	\$ 287,059	97.7%
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2024 Budget vs Actual

Real Estate/IP Revenues:

	2024 Budget	Actual	75.0%
IP Ground leases	\$ 546,799	\$ 452,591	82.8%
IP spur track leases	\$ 7,380	\$ 5,535	75.0%
Bldg 3 - Kemira	\$ 134,167	\$ 102,490	76.4%
Bldg 4 - Pump Dynamics	\$ 124,337	\$ 92,637	74.5%
Bldg 5 - MJ Glass Productions	\$ 57,645	\$ 41,145	71.4%
Bldg 6 - Kemira	\$ 207,741	\$ 156,121	75.2%
Bldg 7 - Calvert	\$ 140,196	\$ 105,147	75.0%
Bldg 8	\$ 114,218	\$ 85,280	74.7%
Bldg 9 - Intech	\$ 118,471	\$ 88,742	74.9%
Bldg 10 - Phase 5	\$ 60,319	\$ 45,166	74.9%
Bldg 11 - Ponder Burner	\$ 130,767	\$ 97,345	74.4%
Bldg 12	\$ 140,744	\$ 103,661	73.7%
Bldg 14	\$ 114,217	\$ 85,225	74.6%
Bldg 15 - Foods In Season	\$ 131,196	\$ 98,397	75.0%
Bldg 16 - DS Fabrication	\$ 96,677	\$ 72,271	74.8%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 175,201	\$ 131,321	75.0%
Bldg 18	\$ 388,524	\$ 290,423	74.8%
Bldg 19 - Ferguson	\$ 118,832	\$ 88,902	74.8%
Bldg 20	\$ 433,202	\$ 366,109	84.5%
City of Camas	\$ 96,055	\$ 72,041	75.0%
Westlie Ford	\$ 169,440	\$ 127,080	75.0%
Tenant Security Deposits	\$ -	\$ 27,887	
Utility revenue from tenants	\$ 14,000	\$ 4,991	35.6%
All other IP operating revenue	\$ 5,000	\$ 8,765	175.3%
Infrastructure Fee	\$ 7,567	\$ 7,901	104.4%
Total Real Estate/IP Revenues	\$ 3,532,695	\$ 2,757,173	78.0%

Real Estate/IP Expenditures:

	2024 Budget	Actual	75.0%
Payroll	\$ 1,034,032	\$ 935,798	90.5%
Advertising	\$ 5,000	\$ 4,789	95.8%
Outside Services	\$ 40,000	\$ 33,814	84.5%
Legal fees	\$ 15,000	\$ 15,237	101.6%
Real Estate Commission Expense	\$ -	\$ -	
Supplies	\$ 12,000	\$ 10,744	89.5%
Fire System Monitoring	\$ 5,919	\$ 7,291	123.2%
Insurance	\$ 265,341	\$ 255,272	96.2%
Utilities	\$ 48,410	\$ 38,640	79.8%
Stormwater	\$ 4,830	\$ -	0.0%
Internet	\$ 1,600	\$ 1,507	94.2%
Maintenance (Grounds)			
Operations (Kim)	\$ 26,400	\$ 7,740	29.3%
Maintenance (Eric)	\$ 12,600	\$ 14,030	111.3%
Maintenance (Levee)			
Operations (Kim)	\$ 62,000	\$ 16,218	26.2%
Maintenance (Eric)	\$ 3,000	\$ 3,196	106.5%
Misc Expenses	\$ 1,000	\$ 162	16.2%
Maintenance (Structures)	\$ 56,000	\$ 39,422	70.4%
Maintenance (Pumps)	\$ 3,000	\$ 96	3.2%
Maintenance (Equipment)	\$ 8,500	\$ 5,009	58.9%
Maintenance (Rail)	\$ 5,000	\$ -	0.0%
Maintenance (Streets)	\$ 2,000	\$ 1,527	
Tenant Security Deposit	\$ -	\$ 2,500	
Total Real Estate/IP Expenditures	\$ 1,611,632	\$ 1,392,992	86.4%
Net Income	\$ 1,921,063	\$ 1,364,181	71.0%

2024 Budget vs Actual

Park Revenues:

	2024 Budget	Actual	75.0%
Park & Trail Fees	\$ 5,000	\$ 7,590	152%
Park Donation Program	\$ -	\$ -	
Total Park Revenues	\$ 5,000	\$ 7,590	151.8%

Park Expenditures:

	2024 Budget	Actual	75.0%
Payroll	\$ 226,175	\$ 109,349	48%
Outside Services	\$ 2,000	\$ 1,173	59%
Marketing	\$ 2,500	\$ 907	36%
Supplies	\$ 3,000	\$ 8,144	271%
Janitorial	\$ 3,000	\$ 479	16%
Utilities	\$ 13,284	\$ 14,269	107%
Insurance	\$ 6,291	\$ 5,954	95%
Maintenance (grounds)			
Operations	\$ 22,308	\$ 4,781	21%
Maintenance (Eric)	\$ 11,000	\$ 8,303	75%
Maintenance (equipment)	\$ 7,000	\$ 1,838	26%
Maintenance (structures)	\$ 3,000	\$ 8	0%
Misc. Expense	\$ 500		0%
Total Park Expenditures	\$ 300,058	\$ 155,204	51.7%
Net Income	\$ (295,058)	\$ (147,614)	50.0%

2024 Budget vs Actual

General & Administrative Revenues	2024 Budget	Actual	75.0%
Misc GA Revenues	\$ 25,000	\$ 25,843	
Total General & Administrative Revenues	\$ 25,000	\$ 25,843	103.4%

General & Administrative Expenses	2024 Budget	Actual	75.0%
Salaries and wages	\$ 681,325	\$ 415,104	61%
Hazard Pay	\$ 9,731	\$ 7,804	80%
Standby	\$ 15,900	\$ 11,910	75%
Commissioner's compensation and benefits	\$ 103,089	\$ 70,769	69%
Overtime - Permanent EE's	\$ 14,000	\$ 10,101	72%
Employee benefits & payroll taxes	\$ 322,695	\$ 211,196	65%
Employee Uniforms	\$ 8,925	\$ 8,528	96%
Employee Relations	\$ 10,000	\$ 8,917	89%
Training Program	\$ 42,600	\$ 12,763	30%
Legal fees	\$ 50,000	\$ 51,095	102%
Insurance	\$ 8,985	\$ 8,373	93%
Election expense	\$ 13,000	\$ 20,745	
Outside services	\$ 19,000	\$ 37,970	200%
State audit	\$ 31,600	\$ 30,463	96%
Miscellaneous expense	\$ 46,500	\$ 30,524	66%
Telephone & communication	\$ 26,715	\$ 18,086	68%
Office supplies	\$ 10,000	\$ 6,561	66%
Copier	\$ 5,880	\$ 2,803	48%
Memberships & dues	\$ 37,000	\$ 36,319	98%
Advertising	\$ 19,000	\$ 13,522	71%
Marketing	\$ 35,000	\$ 30,929	88%
IT Supplies & Services	\$ 116,200	\$ 82,733	71%
Concerts in the park	\$ 15,000	\$ 21,158	141%
Wheels & Wings	\$ 8,000	\$ 9,173	115%
Fuel expense	\$ 28,000	\$ 19,614	70%
Maintenance & Supplies (Janitorial)	\$ 2,000	\$ 837	42%
Maintenance (Office)	\$ 5,000	\$ 10,823	216%
Maintenance (Grounds & Equip)	\$ 200		0%
Office security	\$ -	\$ 846	
Utilities	\$ 16,223	\$ 14,473	89%
Postage	\$ 1,650	\$ 1,285	78%
Promotional Hosting	\$ 3,000	\$ 353	12%
Taxes	\$ 100	\$ 9	9%
Publications	\$ 200	\$ 210	105%
Printing and binding	\$ 4,500	\$ 4,500	100%
Wellness benefits	\$ 11,760	\$ 8,225	70%
Total General & Administrative Expenses	\$ 1,722,778	\$ 1,218,719	70.7%

Total G&A Expenses	\$ 1,697,778	\$ 1,192,876
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Port of Camas-Washougal
Comparative Statement of Revenue and Expense
Third Quarter 2024

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
OPERATING REVENUE				
Airport	66,319	80,621	79,391	226,331
(1) Marina	183,486	166,508	156,942	506,936
Real Estate/IP	304,940	304,690	305,903	915,533
Parks	600	2,285	50	2,935
General and Administrative	1,650	7,978	94	9,722
Total Operating Revenue	<u>556,994</u>	<u>562,082</u>	<u>542,381</u>	<u>1,661,457</u>
OPERATING EXPENSE				
General Operations				
(2) Airport	51,231	95,790	80,268	227,289
(2) Marina	106,104	191,552	168,893	466,549
(2) Real Estate/IP	130,631	394,511	107,180	632,322
Parks	20,461	27,851	16,609	64,920
(2) General and Administrative	135,938	148,639	99,794	384,371
Total Operating Expense	<u>444,363</u>	<u>858,344</u>	<u>472,744</u>	<u>1,775,451</u>
Operating Income (Loss)	<u>112,631</u>	<u>(296,262)</u>	<u>69,636</u>	<u>(113,994)</u>
NONOPERATING REVENUE (EXPENSE)				
Taxes levied for:				
General purposes	4,623	5,849	26,244	36,716
Debt service requirements	3,893	4,958	22,123	30,975
Interest income	20,188	18,448	17,344	55,980
Interest Proceeds -Radial Contract	-	-	-	-
Interest Proceeds -City of Washougal Contract	-	-	-	-
Timber and Other Taxes	979	5,201	123	6,303
Sale of surplus property	21,000	-	400	21,400
Disposal of capital assets	-	-	-	-
Purchase of capital assets	(213,144)	(183,872)	(381,442)	(778,458)
Refunding LT Debt Issued	-	-	-	-
Premium on Bonds Issued	-	-	-	-
Principal paid on long-term debt	-	-	-	-
Interest paid on long-term debt	-	-	-	-
Debt Issuance Costs	-	-	-	-
Pymt for Refunded Debt	-	-	-	-
Capital Contributions - State Grant revenue	28,501	-	309,699	338,200
Capital Contributions - Federal Grant revenue	-	-	-	-
Extraordinary/Special items - Insurance Proceeds	-	-	-	-
Other Misc Revenue	-	370	100	470
Other Misc Expenses	-	(1,400)	-	(1,400)
Total Nonoperating Revenue	<u>(133,960)</u>	<u>(150,446)</u>	<u>(5,410)</u>	<u>(289,815)</u>
NET INCOME	<u>(21,329)</u>	<u>(446,707)</u>	<u>64,227</u>	<u>(403,810)</u>

(1) July - increased launch ramp tickets, fuel sales steadily decline through fall

(2) August - annual insurance renewals

Port of Camas-Washougal
Airport Operations
Third Quarter 2024

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
AIRPORT REVENUE				
Hangar Rentals	27,252	27,260	27,260	81,772
Tiedown Rentals	469	651	709	1,829
AP-1 Leases	2,478	2,478	2,478	7,435
Immelman Land Lease	-	-	-	-
Access agreement	101	101	101	302
Setup fees	175	325	-	500
Late charges	0	400	50	450
Home rental AP-5	1,200	1,200	1,250	3,650
Storage shed AP-5	-	-	-	-
Home rental AP-6	1,800	1,800	1,800	5,400
Electric revenue	1,719	1,719	1,719	5,157
Miscellaneous income	1,150	80	80	1,310
Tenant Security Deposit	-	-	-	-
(1) Fuel surcharge	-	-	-	-
Fuel sales	29,975	44,607	43,943	118,525
Total Airport Revenue	<u>66,319</u>	<u>80,621</u>	<u>79,391</u>	<u>226,330</u>
AIRPORT EXPENSES				
(2) Payroll	14,959	23,040	11,634	49,633
(3) Insurance	-	62,983	1,384	64,366
M&R (grounds, structure, equipment)	970	837	617	2,424
Supplies	95	654	454	1,204
Utilities	1,892	1,547	2,382	5,821
Internet	105	105	105	314
Fire System Monitoring	-	-	-	-
Advertising	51	907	-	958
Clean Water Tax (Stormwater)	-	-	-	-
Miscellaneous expense	38	117	36	191
Outside services	-	1,670	-	1,670
Janitorial Expenses	-	-	-	-
Legal fees	-	-	1,536	1,536
(4) Fuel costs	32,112	2,430	60,633	95,176
Credit card discounts & fees	1,008	1,501	1,488	3,998
Total Airport Expenses	<u>51,231</u>	<u>95,790</u>	<u>80,268</u>	<u>227,289</u>
Net Income (Loss)	<u>15,088</u>	<u>(15,169)</u>	<u>(877)</u>	<u>(959)</u>

- (1) Flyit fuel truck inoperational
- (2) Payroll allocation from GA to operating areas
- (3) Annual insurance payment
- (4) Fuel deliveries in July and Sept

Port of Camas-Washougal
Marina Operations
Third Quarter 2024

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
MARINA REVENUE				
Moorage slip rentals	73,770	73,574	75,669	223,013
Waverunner rentals	2,324	2,230	2,230	6,783
Set-up fees	450	250	300	1,000
Launch ramp tickets	8,450	10,570	11,200	30,220
Launch ramp permits	2,975	2,550	500	6,025
Electricity revenue	422	5,274	518	6,215
Other	2,731	1,810	1,871	6,411
Late charges	(0)	1,050	750	1,800
Dock boxes	642	611	611	1,864
Concession revenue	12	-	-	12
Relocation fees	150	-	-	150
Boating Event revenue	-	-	-	-
DNR - Property Resources	621	621	621	1,863
Property Resources (Puffin Café)	509	509	523	1,542
Dolphin Yacht Club	1,500	1,500	1,500	4,500
Lifestyle Wake	6,720	6,720	6,720	20,160
OHSU Lease	126	126	126	379
PNW Ice & Water	-	-	-	-
Freedom Boats	1,050	1,050	1,050	3,150
Fuel sales	81,035	58,062	52,752	191,848
Total Marina Revenue	183,486	166,508	156,942	506,936
MARINA EXPENSES				
(1) Payroll	38,404	39,389	38,154	115,948
(2) Insurance	-	82,244	47,647	129,890
M&R (equipment, docks, grounds, structures)	152	3,121	3,521	6,794
Utilities	5,307	3,038	6,171	14,516
Security	-	647	-	647
(3) Outside services	57	61	11,261	11,379
Janitorial	-	-	-	-
Supplies	954	1,742	1,493	4,189
Advertising	-	907	-	907
Legal fees	-	1,051	-	1,051
Equipment fuel	159	59	52	271
Miscellaneous expense	831	1,038	1,088	2,957
Fuel costs	58,349	56,891	58,279	173,519
Credit card discounts & fees	1,890	1,366	1,228	4,484
Total Marina Expenses	106,104	191,552	168,893	466,549
Net Income (Loss)	77,383	(25,044)	(11,952)	40,387

- (1) Payroll allocation from GA to operating areas
- (2) Annual insurance payments in Aug/Sept
- (3) Summer launch ramp security paid in full in Sept

Port of Camas-Washougal
Real Estate/IP Revenue
Third Quarter 2024

REAL ESTATE/IP REVENUE	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
Utility Rev from Tenants	-	-	34	34
Infrastructure Fee	-	-	-	-
Ground Lease - ADS 2 5ac parcels	19,615	19,615	20,199	59,429
Ground Lease - BBA Nonwovens	5,560	5,560	5,560	16,680
Ground Lease - Ferguson Ent	1,570	550	550	2,670
Ground Lease - Norwesco	6,814	6,814	6,814	20,441
Ground Lease - Plains Mktg	888	888	888	2,664
Ground Lease - American Propane	1,380	1,380	1,380	4,140
Ground Lease - Metro Landscape	219	219	219	656
Columbia Resources	12,164	12,164	12,164	36,491
Spur Track - BBA Nonwovens	240	240	240	720
Spur Track - Norwesco	175	175	175	525
Spur Track - Plains Mktg	200	200	200	600
Bldg 3 - Kemira Chemicals	11,388	11,388	11,388	34,163
Bldg 4 - Elwell	10,259	10,259	10,567	31,084
Bldg 5 - MJ Glass Productions	4,745	4,745	4,745	14,235
Bldg 6 - Kemira Chemicals	17,763	17,763	17,763	53,288
Bldg 7 - Western Forest Products	11,683	11,683	11,683	35,049
Bldg 8, Bay 2, 3 & 4 - Corrosion	7,054	7,054	7,054	21,161
Bldg 8, Bay 1 - Corrosion Shield	2,593	2,593	2,593	7,778
Bldg 9 - Intech Enterprises	9,910	9,910	9,910	29,729
Bldg 10 - Noctel	5,051	5,051	5,051	15,153
Bldg 11 - Ponder Burner	10,816	10,816	10,816	32,448
Bldg 12, Bay 1 - CW Muffler	3,241	3,241	3,241	9,723
Bldg 12 Bay 3 & 4 - Etec	6,225	6,225	6,225	18,675
Bldg 12, Bay 2 - Plastic Forming	2,775	2,775	2,775	8,325
Bldg 14 Bays 1, 2 & 4 - 54-40 Brewing Co.	6,461	6,461	6,591	19,513
Bldg 14, Bay 3 - 54-40 Brewing	2,984	2,984	3,073	9,041
Bldg 15 - Foods In Season	10,933	10,933	10,933	32,799
Bldg 16 - Equipment Repair Services	8,135	8,135	8,135	24,405
Bldg 17, Bay 1 - Foods In Season	7,009	7,009	7,009	21,027
Bldg 17, Bay 2 - Lumino	4,297	4,297	4,297	12,891
Bldg 17, Bay 3 - MJ Glass Productions	3,321	3,321	3,321	9,963
Bldg 18, Bays 9-11 - iFillCup	5,346	5,346	5,346	16,038
Bldg 18, Bays 1-4 - Panther RV	7,212	7,212	7,212	21,636
Bldg 18, Bays 7 & 8 - Hidden River Roasters	4,997	4,997	-	9,994
Bldg 18, Bays 7 & 8 - Elevate NW	-	-	4,997	4,997
Bldg 18, Bays 14 & 15 - QPC	4,940	4,940	4,940	14,819
Bldg 18, Bays 5 & 6 Swift Mach	4,555	4,691	4,691	13,937
Bldg 18, Bays 12-13 Panther RV	5,251	5,409	5,409	16,069
Bldg 19 - Ferguson	9,878	9,878	9,878	29,634
Bldg 20 Bay 3 Arbiter Inc.	2,889	2,889	2,889	8,667
Bldg 20, Bay 8-9 Real Carbon	5,775	5,775	5,775	17,326
Bldg 20 Bays 12-15 Paradigm	11,220	11,220	11,220	33,660
Bldg 20 Bay 4 - Paradigm	2,805	2,805	2,805	8,415
Bldg 20 Bay 1-2 Recluse Brew	6,288	6,288	6,288	18,865
Bldg 20, Bays 10-11 GFY Lib	7,114	7,114	7,114	21,342
Bldg 20, VEGA	8,415	8,415	8,415	25,245
Bldg M6 - City of Camas	8,005	8,005	8,005	24,014
Bldg M7 Bay 1&2 - Westlie Ford	14,120	14,120	14,120	42,360
Tenant Security Deposits	-	-	-	-
Late Fees	664	1,141	1,210	3,015
Misc Income	0	-	-	-
Total Real Estate/IP Revenue	304,940	304,691	305,904	915,534

Port of Camas-Washougal
Real Estate/IP Operations
Third Quarter 2024

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
Real Estate/IP Revenue	304,940	304,691	305,904	915,534
REAL ESTATE/IP EXPENSES				
(1) Payroll	117,101	110,880	93,284	321,266
(2) Insurance	-	255,272	-	255,272
Utilities	3,704	6,014	3,779	13,497
Stormwater Expense	-	-	-	-
Internet	205	205	205	614
(3) Outside services	-	11,687	-	11,687
Fire System Monitoring	-	-	-	-
(4) Marketing	-	3,628	-	3,628
Maintenance (Grounds)	2,075	1,985	552	4,612
Maintenance (Levee)	4,785	313	325	5,423
Maintenance (Structures)	1,297	2,261	7,002	10,560
Maintenance (Pumps)	96	-	-	96
Maintenance (Equipment)	221	725	1,613	2,559
Maintenance (Rail)	274	-	-	274
Miscellaneous expense	-	-	-	-
Legal fees	862	1,132	-	1,994
Tenant Security Deposit Release	-	-	-	-
Commission expense	-	-	-	-
Supplies	11	411	419	841
Total Real Estate/IP Expenses	<u>130,631</u>	<u>394,511</u>	<u>107,180</u>	<u>632,322</u>
Net Income (Loss)	<u>174,309</u>	<u>(89,820)</u>	<u>198,723</u>	<u>283,212</u>

- (1) Payroll allocation from GA to operating areas
- (2) Annual Insurance payment
- (3) Annual fire system inspections
- (4) Annual report allocation

Port of Camas-Washougal

Park Operations

Third Quarter 2024

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
PARK REVENUE				
Park & Trail Use Fees	600	2,285	50	2,935
Adopt a Bench Program	-	-	-	-
Total Park Revenues	<u>600</u>	<u>2,285</u>	<u>50</u>	<u>2,935</u>
PARK EXPENDITURES				
(1) Payroll	13,001	10,504	9,835	33,340
M&R Grounds	4,904	2,575	331	7,810
M&R Equipment	430	537	28	996
M&R Structures	-	8	-	8
Misc Expense	-	-	-	-
(2) Supplies	63	6,908	-	6,971
Utilities	1,627	458	6,414	8,499
Outside Services	-	-	-	-
Janitorial	436	-	-	436
Advertising/Marketing	-	907	-	907
(3) Insurance	-	5,954	-	5,954
Total Park Expenses	<u>20,461</u>	<u>27,851</u>	<u>16,609</u>	<u>64,920</u>
Net Income (Loss)	<u>(19,861)</u>	<u>(25,566)</u>	<u>(16,559)</u>	<u>(61,985)</u>

(1) Payroll allocation from GA to operating areas

(2) August - replacement garbage/recycling cans

(3) August - Annual insurance payment

Port of Camas-Washougal
General & Administrative
Third Quarter 2024

	July	August	September	TOTAL
GENERAL AND ADMINISTRATIVE REVENUES				
(1) Misc GA Revenues	1,650	7,978	94	9,722
Total G&A Revenues	1,650	7,978	94	9,722
GENERAL AND ADMINISTRATIVE EXPENSES				
Salaries and wages	44,075	47,924	52,731	144,730
Standby wages	1,320	1,350	1,320	3,990
Hazard Pay	934	791	844	2,569
Commissioner's compensation	4,944	4,622	3,817	13,383
Overtime - Permanent EE's	1,341	1,061	1,398	3,800
Employee benefits & payroll taxes	26,785	26,908	3,327	57,020
Commissioner's benefits	2,695	2,670	256	5,621
Legal fees	8,622	8,918	2,155	19,695
(2) Insurance	-	8,373	-	8,373
Outside services	8,006	2,060	550	10,616
State audit	-	-	-	-
Miscellaneous expense	2,671	2,862	5,594	11,127
Telephone & communication	1,950	2,276	1,974	6,199
Office supplies	1,178	1,017	356	2,551
Copier	600	190	190	979
Memberships & dues	2,255	135	400	2,790
Advertising	1,523	1,450	1,020	3,994
Marketing	4,087	5,850	498	10,435
Wheels & Wings	-	6,830	2,343	9,173
IT Supplies & Services	6,194	3,784	8,675	18,653
Concerts in the park	8,089	6,288	1,781	16,158
Fuel expense	3,172	4,007	1,039	8,217
Admin Office Security	-	-	-	-
Janitorial maintenance and supplies	64	32	32	128
Maintenance (Office)	1,762	-	3,282	5,044
Maintenance (Grounds)	-	-	-	-
Utilities	1,569	1,206	3,632	6,407
Postage	210	-	265	475
Registration fees	-	2,185	808	2,993
Promotional Hosting	77	19	-	97
Employee Relations	904	316	560	1,779
Publications	-	105	-	105
Printing and binding	-	4,500	-	4,500
Continuing education	-	-	-	-
Wellness Benefits	910	910	945	2,765
Taxes	1	1	1	3
Total G&A Expenses	135,938	148,639	99,794	384,371
Net G&A Expenses	(134,288)	(140,661)	(99,700)	(374,649)

(1) 4th of July and Wheels & Wings sponsorships, also includes EV Charging station revenue

(2) Annual insurance premiums

Port of Camas-Washougal

Highlights

5 Year Trend Data

3rd Qtr 2024 Compared to

3rd Qtr 2020 thru 2023

CASH	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Cash	\$ 6,697,459	\$ 4,532,021	\$ 6,821,231	\$ 7,856,556	\$ 6,910,768
Convert AR to Cash Basis	48,657				
OPERATING REVENUE	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
(1) Airport	\$ 226,330	\$ 187,739	\$ 267,319	\$ 206,741	\$ 159,874
Marina	506,936	510,526	515,234	420,386	411,726
Real Estate/IP	915,534	825,472	748,438	678,041	629,701
(2) Parks	2,935	3,100	4,255	-	-
(3) General & Administrative	9,722	6,244	11,940	-	-
Total operating revenue	<u>\$ 1,661,457</u>	<u>\$ 1,533,082</u>	<u>\$ 1,547,187</u>	<u>\$ 1,305,168</u>	<u>\$ 1,201,301</u>
OPERATING EXPENSE & G&A	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
(4) Airport	\$ 227,289	\$ 195,657	\$ 288,884	\$ 240,030	\$ 119,394
(4) Marina	466,549	424,105	478,821	418,982	302,691
(4) Real Estate/IP	632,322	546,516	522,379	464,320	314,642
(4) Parks	64,920	52,842	43,126	46,780	35,269
(4) General & Administrative	384,371	357,042	273,708	207,364	407,374
Total operating expense	<u>\$ 1,775,451</u>	<u>\$ 1,576,161</u>	<u>\$ 1,606,918</u>	<u>\$ 1,377,477</u>	<u>\$ 1,179,371</u>
NET OPERATING INCOME (LOSS)	<u>\$ (113,994)</u>	<u>\$ (43,080)</u>	<u>\$ (59,731)</u>	<u>\$ (72,309)</u>	<u>\$ 21,931</u>
NON-OPERATING REVENUE & EXPENSE	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Tax revenue	\$ 67,690	\$ 70,249	\$ 102,778	\$ 95,862	\$ 123,149
(5) Investment income	55,980	27,779	20,501	14,327	22,913
Principal & Interest expense	-	-	-	-	-
All other	(413,486)	(234,585)	(1,538,890)	(216,086)	(225,234)
Total non-op net revenue	<u>\$ (289,815)</u>	<u>\$ (136,557)</u>	<u>\$ (1,415,611)</u>	<u>\$ (105,897)</u>	<u>\$ (79,173)</u>
NET INCOME (LOSS)	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
	<u>\$ (403,809)</u>	<u>\$ (179,637)</u>	<u>\$ (1,475,341)</u>	<u>\$ (178,206)</u>	<u>\$ (57,242)</u>

- (1) Airport revenues up in 2024 due to Flyit's fuel truck being inoperable
- (2) Parks revenue park reservations
- (3) 2020 & 2021 no GA revenue - all events cancelled due to COVID-19
- (4) Allocation of GA payroll and benefits to operating areas
- (5) 2024 - interest rates 5.5% and increasing reserves

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2024 Compared to
3rd Qtr 2020 thru 2023

AIRPORT	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Revenues:					
Hangar rental	\$ 83,601	78,391	74,198	66,619	66,831
Residential rentals	9,050	8,800	8,500	7,800	7,800
All other revenue	15,154	13,398	13,153	11,642	11,291
(1) Fuel sales	118,525	87,150	171,468	120,680	73,953
Total Revenues:	226,330	187,739	267,319	206,741	159,875
Expenditures:					
(1) Fuel costs	99,364	72,055	151,080	114,137	53,424
(2) Insurance	64,366	60,216	55,293	47,570	43,303
(3) Payroll	49,633	46,770	65,426	66,720	7,914
Maintenance	2,424	5,851	3,760	3,931	490
Utilities	6,135	5,093	4,262	3,872	3,565
(4) Outside services	1,670	300	6,265	2,976	2,758
(5) Fire System Monitoring	-	-	1,366	-	1,320
Marketing & Advertising	958	600	-	79	-
All other operating expense	2,739	4,772	1,432	747	6,621
Total Expenditures:	227,289	195,657	288,884	240,030	119,394
Net Operating Income:	\$ (959)	\$ (7,918)	\$ (21,565)	\$ (33,289)	\$ 40,481

- (1) 2024 Fyit's fuel truck down, 2023 - Flyit fuel truck fully operational, fuel sales/expenditures down approx. 43%
- (2) 2024 - insurance increased 6.9%
- (3) 2023 recalculated payroll allocation, 2021 began payroll allocation from G&A to operations
- (4) 2022 - portion of electrification guide allocated
- (5) 2023-2024 - Billing not received until 4th quarter

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2024 Compared to
3rd Qtr 2020 thru 2023

MARINA	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Revenues:					
Marina fees	\$ 229,796	\$ 195,107	\$ 186,675	\$ 172,349	\$ 170,540
(1) Launch ramp tickets	30,220	34,130	24,633	23,625	28,602
(1) Launch ramp permits	6,025	4,780	6,000	5,221	4,365
Electricity revenue	6,215	4,911	5,384	5,412	5,170
All other revenue	42,831	37,051	35,042	32,250	32,212
(2) Fuel sales	191,848	234,546	257,501	181,529	170,838
Total Revenues:	506,936	510,526	515,234	420,386	411,727
Expenditures:					
(2) Fuel costs	178,002	171,472	192,395	174,038	147,937
(3) Payroll	115,948	95,580	132,411	123,120	51,857
(4) Insurance	129,890	119,085	106,742	95,559	79,409
Maintenance	6,794	7,973	7,530	5,648	7,171
Utilities	14,516	11,496	10,721	9,446	10,061
Supplies	4,189	1,508	2,768	2,217	1,448
(5) All other operating expense	17,211	16,990	26,254	8,953	4,807
Total Expenditures:	466,549	424,105	478,821	418,982	302,691
Net Operating Income:	\$ 40,387	\$ 86,421	\$ 36,414	\$ 1,404	\$ 109,036

- (1) 2023 - increased daily launch rate from \$7 to \$10 per day
- (2) 2022 - increased fuel prices, 2021 - increased fuel sales, increased fuel cost
- (3) 2023 recalculated payroll allocation, 2021 began payroll allocation from G&A to operations
- (4) 2024 - Insurance increased 9.1%
- (5) 2022 - electrification guide and summer launch ramp security

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2024 Compared to
3rd Qtr 2020 thru 2023

REAL ESTATE/IP	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Revenues:	\$ 915,534	\$ 825,472	\$ 748,438	\$ 678,041	\$ 629,701
Expenditures:					
(1) Payroll	321,266	256,751	258,555	227,495	109,919
(2) Insurance	255,272	230,488	182,324	162,321	145,069
Maintenance (Grounds)	4,612	1,107	3,575	3,154	5,627
Maintenance (Levee)	5,423	16,692	13,456	12,557	15,142
Maintenance (Structures)	10,560	12,198	2,553	8,859	4,203
Maintenance (Pumps)	96	-	-	-	-
Maintenance (Equipment)	2,559	1,203	675	2,262	441
Maintenance (Rail)	274	356	465	108	157
Utilities	13,497	15,280	11,366	10,816	13,611
(3) Outside services	11,687	-	22,233	23,061	5,775
All other operating expense	7,078	12,441	27,177	13,689	14,699
Total Expenditures:	632,322	546,516	522,379	464,320	314,643
Net Operating Income:	\$ 283,212	\$ 278,957	\$ 226,059	\$ 213,721	\$ 315,059

- (1) 2023 recalculated payroll allocation, 2021 began payroll allocation from G&A to operations
- (2) 2024 - Insurance increased 10.8%
- (3) 2022 - electrification guide, 2021 - portion of strategic plan allocated to operating areas

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2024 Compared to
3rd Qtr 2020 thru 2023

PARKS	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
(1) Revenues:	\$ 2,935	\$ 3,100	\$ 4,255	\$ -	\$ -
Expenditures:					
(2) Payroll	33,340	37,474	26,750	33,034	24,816
Outside services	-	-	453	-	-
Marketing	907	-	-	-	-
Supplies	6,971	974	759	516	312
Janitorial	436	751	1,301	60	-
Utilities	8,499	4,782	3,330	3,051	2,703
Insurance	5,954	5,719	5,312	4,682	4,538
Maintenance (structures)	8	43	194	-	-
(3) Maintenance (grounds)	7,810	2,661	3,973	5,117	2,431
Maintenance (equipment)	996	439	1,053	322	469
Misc. Expense	-	-	-	-	-
Total Expenditures:	64,920	52,842	43,126	46,780	35,269
Net Operating Income (Loss):	\$ (61,985)	\$ (49,742)	\$ (38,871)	\$ (46,780)	\$ (35,269)

- (1) 2024 Parks reservations, 2022-2023 Revenues are a combination of adopt-a-bench and parks reservation fees
(2) 2023 recalculated payroll allocation, 2021 began payroll allocation from G&A to operations
(3) 2021 - irrigation supplies

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2024 Compared to
3rd Qtr 2020 thru 2023

GENERAL & ADMIN	Q3-24	Q3-23	Q3-22	Q3-21	Q3-20
Revenues:					
(1) Sponsorship Revenues	\$ 9,548	\$ 6,070	\$ 11,940	\$ -	\$ -
EV Charging Station	\$ 174	174	-	-	-
Total Revenues:	\$ 9,722	\$ 6,244	\$ 11,940	\$ -	\$ -
Expenditures:					
(2) Permanent employees	155,088	\$ 123,807	\$ 92,524	\$ 92,542	\$ 248,980
(2) Benefits & payroll taxes	57,020	62,488	42,463	41,756	124,269
Commissioner compensation	13,383	13,902	14,286	15,310	13,134
Commissioner benefits	5,621	11,507	10,981	10,787	10,318
Utilities	6,408	3,956	4,755	4,404	4,288
Legal Fees	19,695	13,498	6,203	12,673	7,443
Outside Services	10,616	17,489	128	19,730	(49,761)
Marketing & Advertising	14,429	7,995	6,871	4,842	4,856
(1) Concerts in the Park	16,158	23,224	13,278	-	-
IT Supplies & Services	18,653	10,226	10,862	10,169	7,556
Memberships and dues	2,790	2,930	1,499	845	539
All other expenses	64,510	66,020	69,858	33,766	35,753
Total Expenditures:	\$ 384,371	\$ 357,042	\$ 273,708	\$ 207,364	\$ 407,374
Net G&A Expense	\$ (374,649)	\$ (350,798)	\$ (261,768)	\$ (207,364)	\$ (407,374)

(1) 2022 - return of events, 2020 & 2021 - No events planned due to COVID-19

(2) 2023 recalculated payroll allocation, 2021 began payroll allocation from G&A to operations



Real Estate/IP Operations



IP Forum:

- 35 attendees
- 17 businesses
- Topics: 41st Street, Paving Projects, Survey



Theft Survey:

- Trang met with chief of police.
- Encourage tenants to report.
- Reporting feature online.



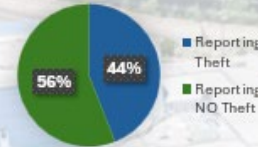
Connections: WCGHS, GRIT, Recluse, Impact WA, Clark PUD, WSD-CTE



Industrial Park Theft Survey Results: Tenant Insights

We conducted a brief survey for industrial park tenants to pinpoint specific theft-related issues, identify trends, and gather insights on improving security measures. Additionally, this survey aimed to establish a baseline for tracking changes over time and enable tenants in the industrial park to make informed adjustments to their security strategies.

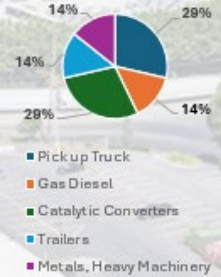
Percentage of Industrial Park Survey Respondents Reporting Theft



Reported Thefts by Survey Respondents



Items Stolen



Financial Impact per Theft



Where Thefts Occurred



Theft Incidence: 44% of industrial park survey respondents reported experiencing theft, with trends indicating a downward trajectory.

Theft Locations: 89% of theft occurred in open lots, with 50% of these areas being unlocked and unfenced.

Security Interest: 50% of industrial park survey respondents expressed interest in discussing options for additional shared security measures.

Reporting Behavior: 71% of survey respondents reported the theft to police.

Security Camera Usage: 69% of survey respondents have security cameras installed.

What Tenants Are Saying: fenced and locked lots, along with security cameras and signage serve as deterrents to theft.