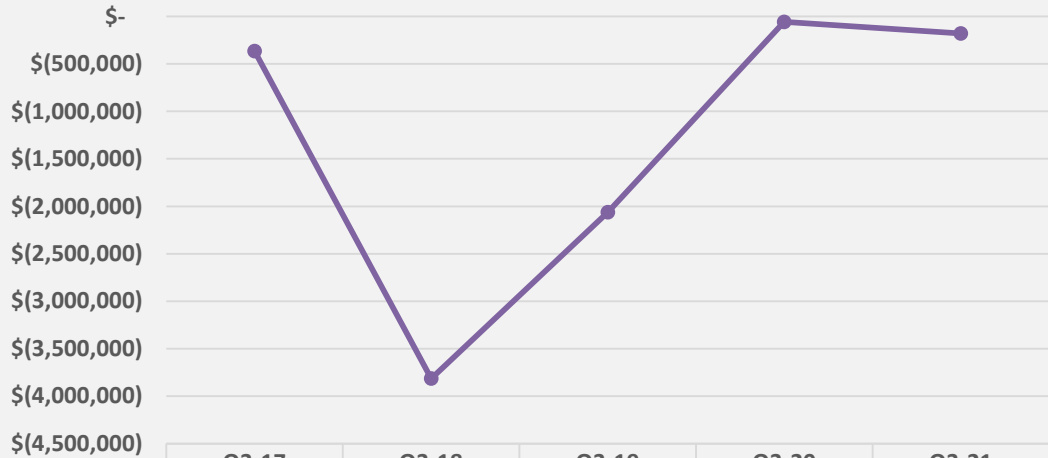




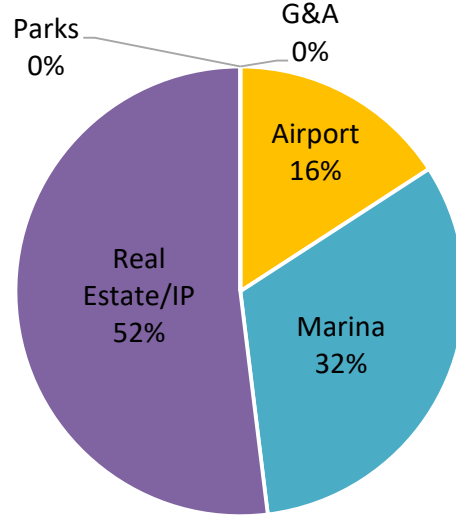
**Third Quarter 2021
Financial Reports**

3RD QTR FINANCIAL DASHBOARD

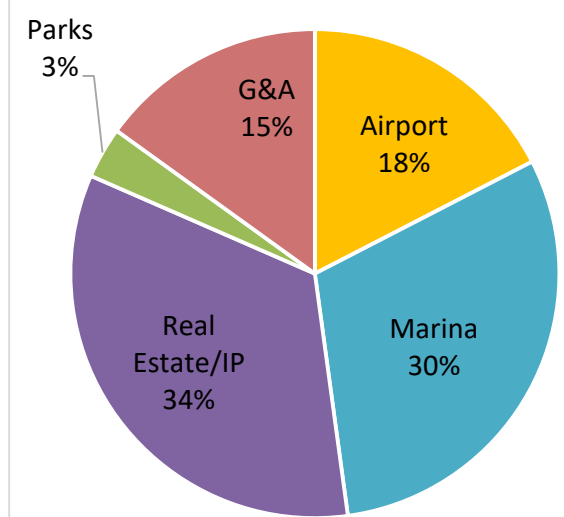
3rd QTR Net Income Trend



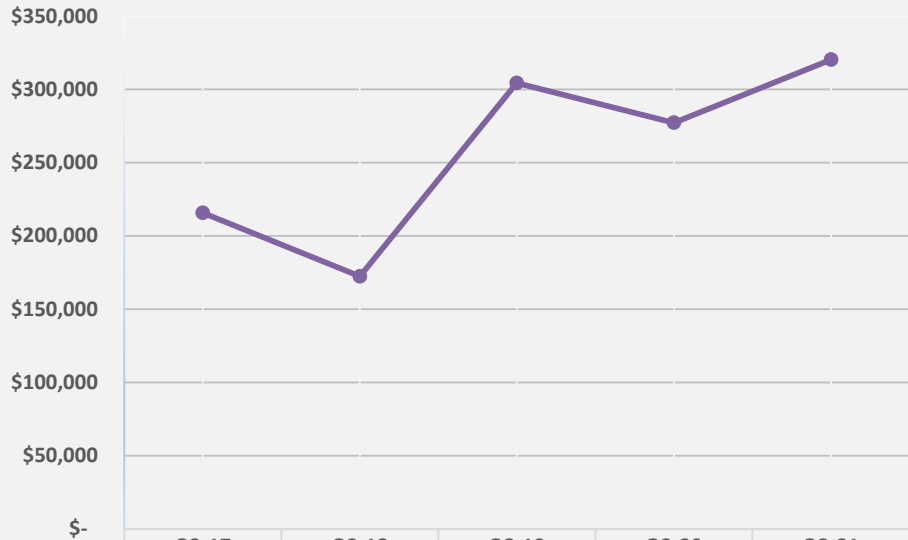
Operating Revenue Distribution



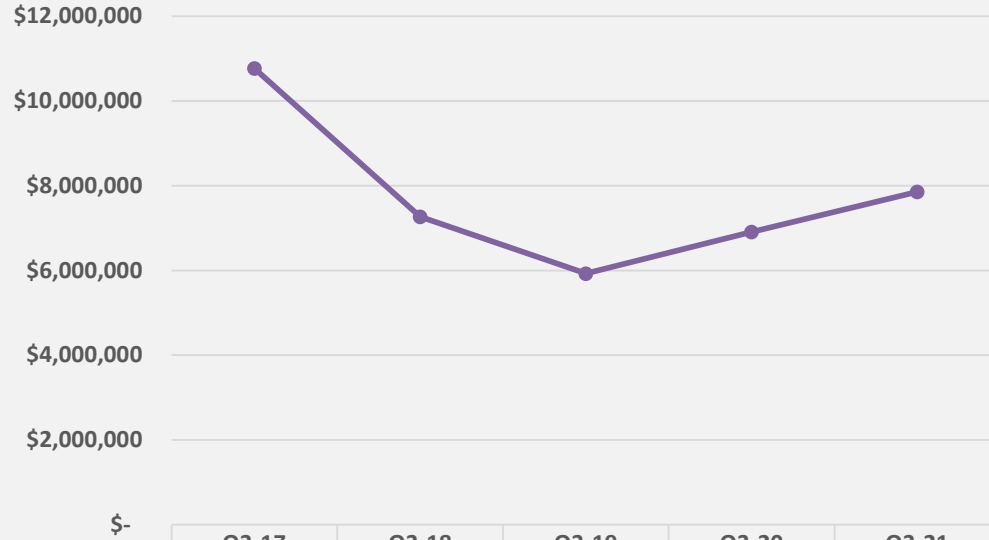
Operating Expense Distribution



YTD Net Operating Income



Cash Reserves Trend



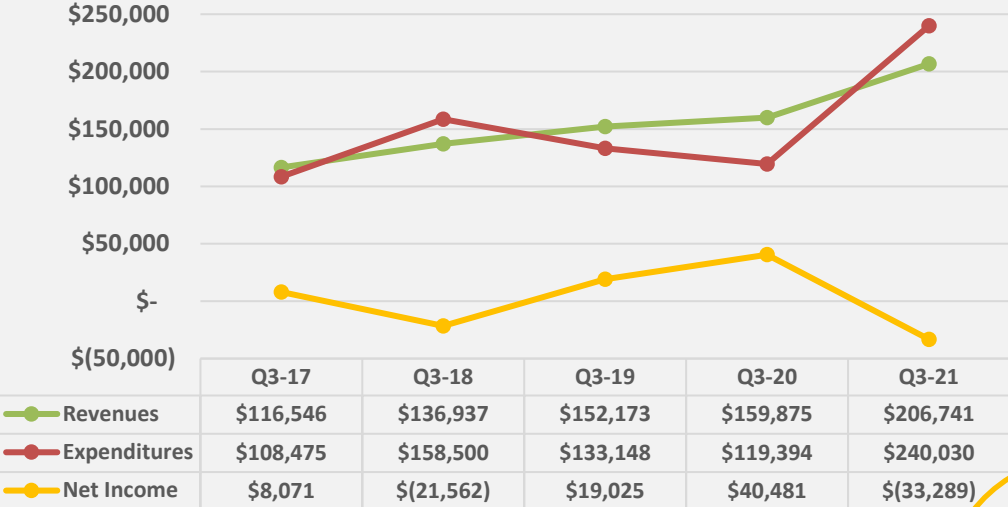
Port District
Assessed Valuation
\$8.98T

2021 Levy Rate
\$0.305

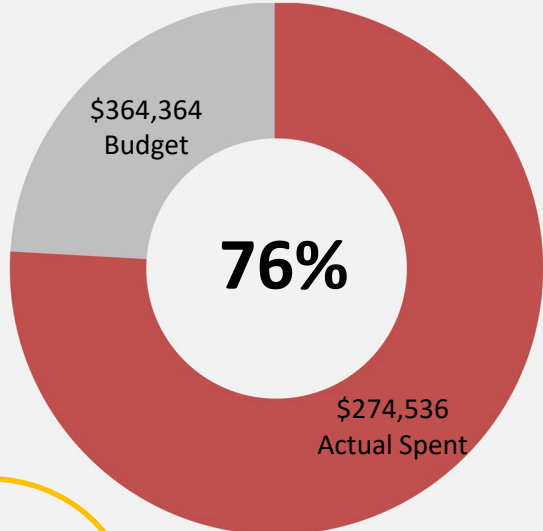
2021 Anticipated
Levy Revenue
\$2,739,398

GROVE FIELD 3RD QTR FINANCIAL DASHBOARD

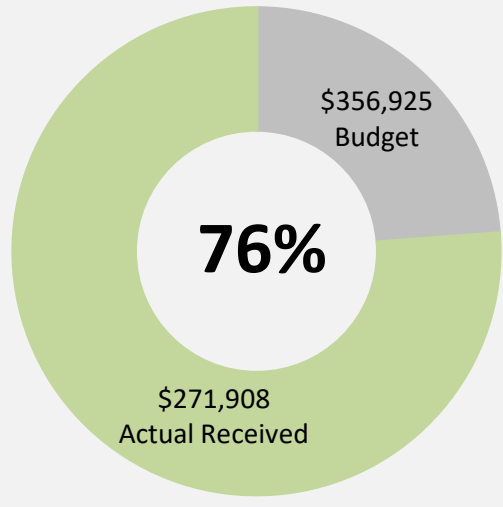
Income Statement



Budget vs Actual Expenses

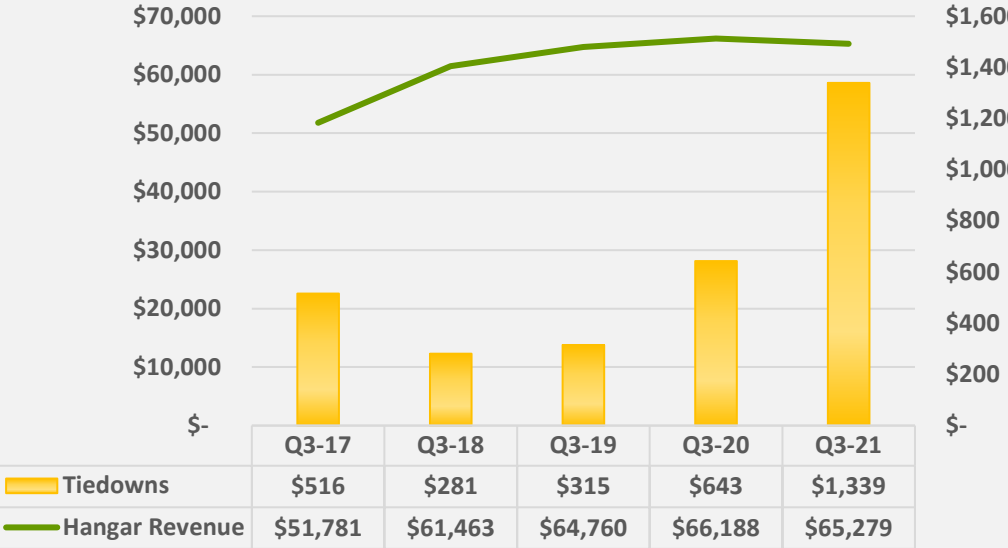


Budget vs Actual Revenues

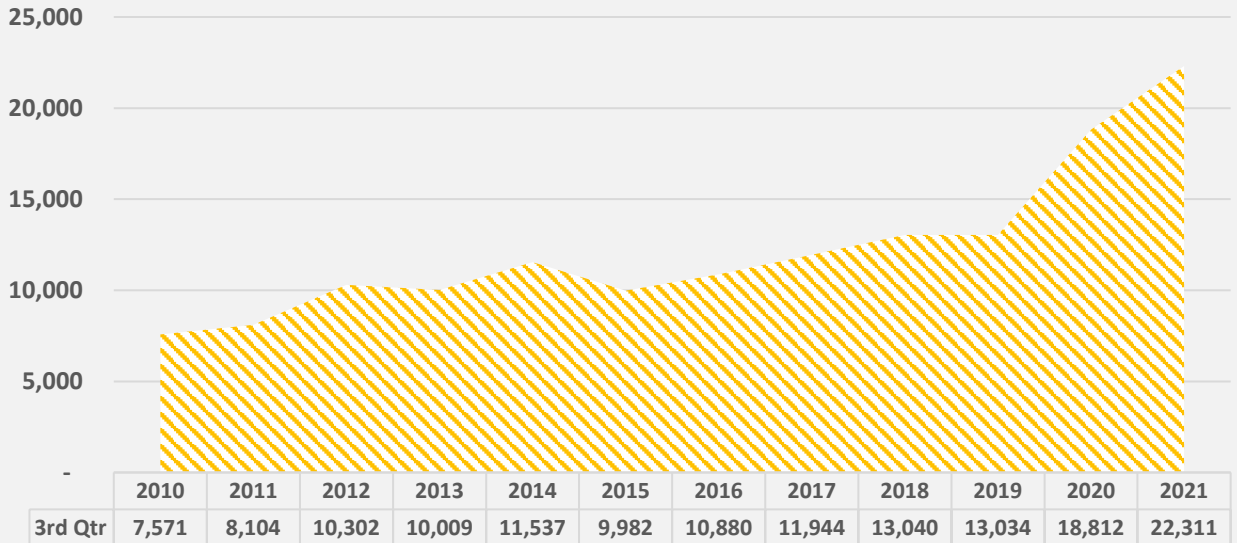


OCCUPANCY
100%

Hangar Revenue

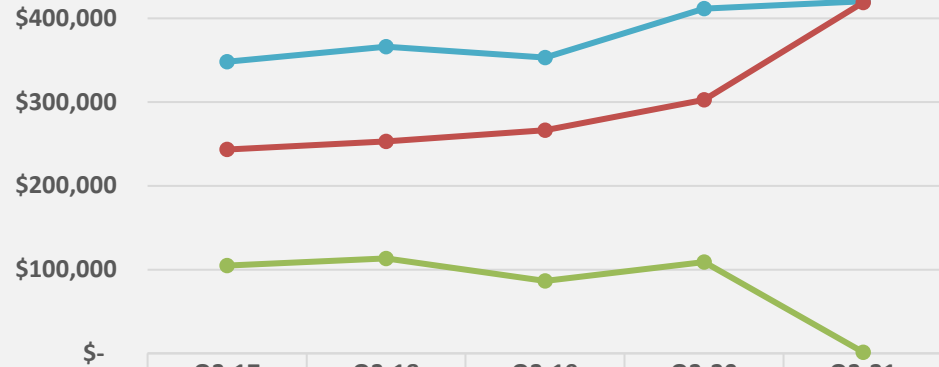


Fuel Gallons Dispensed



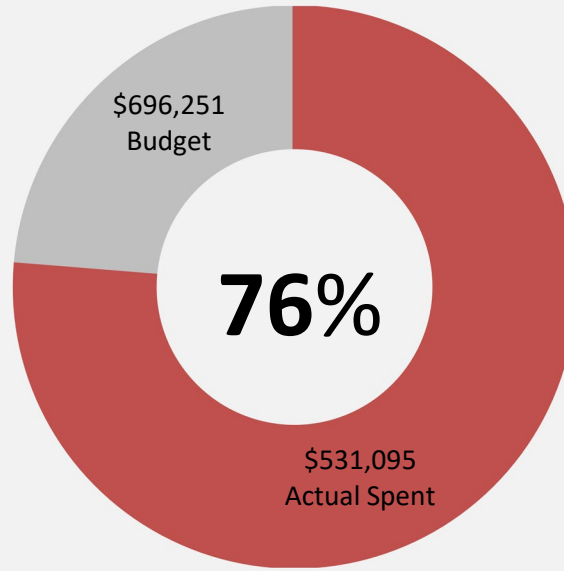
PARKER'S LANDING MARINA 3RD QTR FINANCIAL DASHBOARD

Income Statement

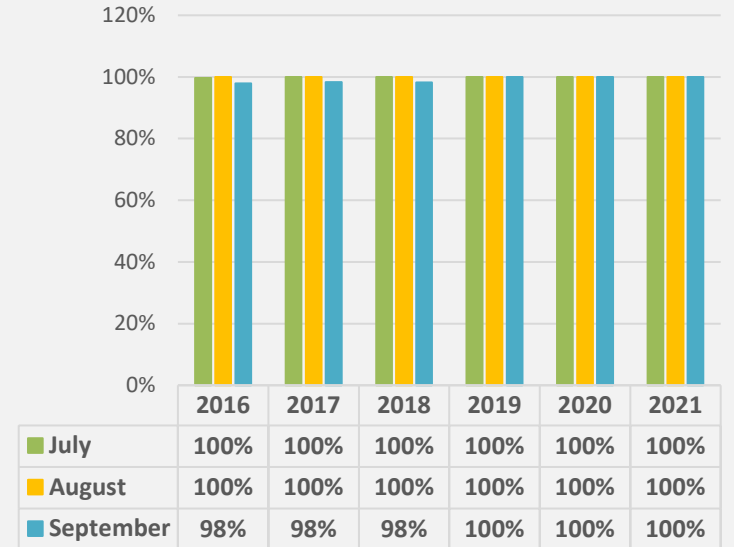


	Q3-17	Q3-18	Q3-19	Q3-20	Q3-21
Revenues	\$348,199	\$366,309	\$353,219	\$411,726	\$420,386
Expenditures	\$243,374	\$252,945	\$266,576	\$302,691	\$418,982
Net Income	\$104,825	\$113,365	\$86,643	\$109,035	\$1,404

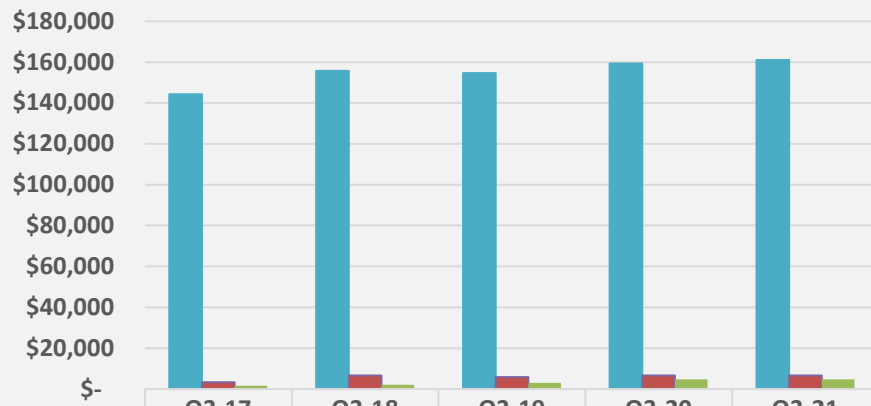
Expenses Budget vs Actual



3rd Qtr Occupancy

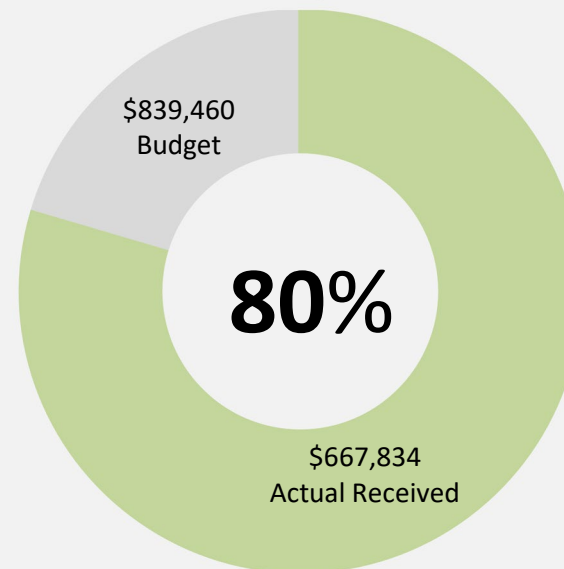


Moorage Revenue

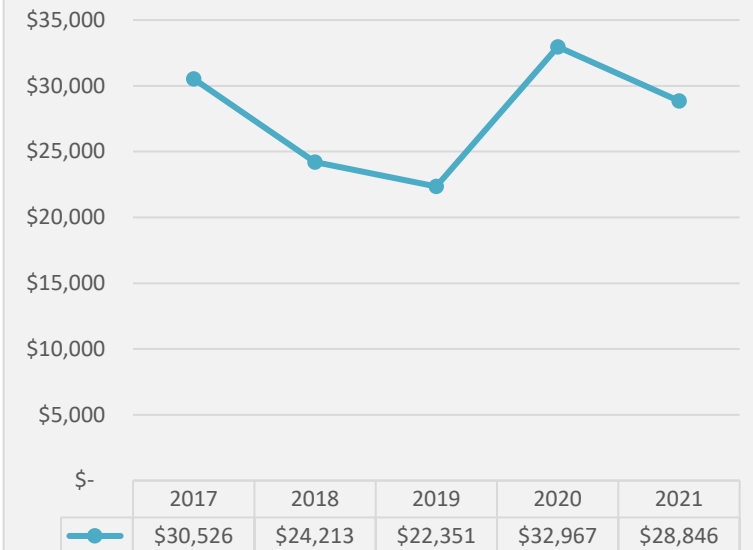


	Q3-17	Q3-18	Q3-19	Q3-20	Q3-21
Boat Moorage	\$144,312	\$155,665	\$154,628	\$159,261	\$161,041
Waverunner Moorage	\$3,390	\$6,620	\$5,902	\$6,607	\$6,578
Overnight Moorage	\$1,619	\$2,022	\$2,957	\$4,672	\$4,730

Revenues Budget vs Actual

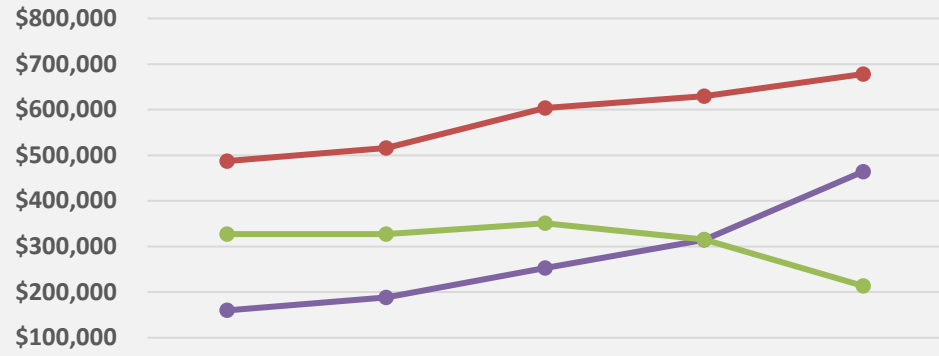


Launch Ramp Revenue



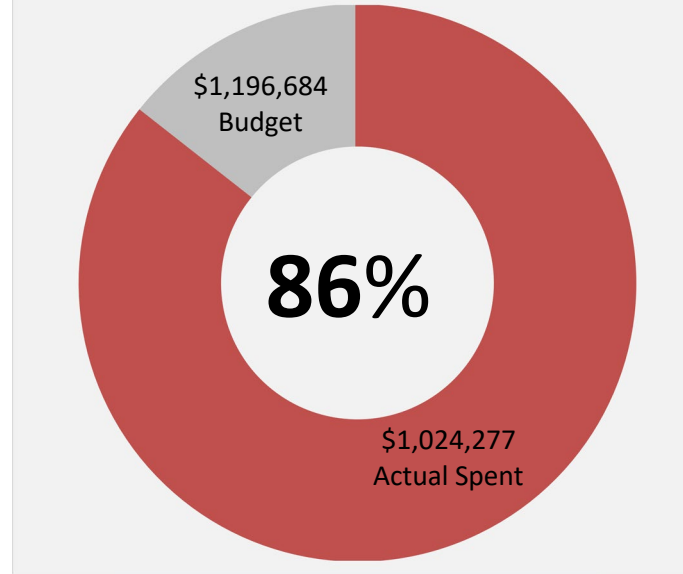
I/P REAL ESTATE 3RD QTR FINANCIAL DASHBOARD

Income Statement

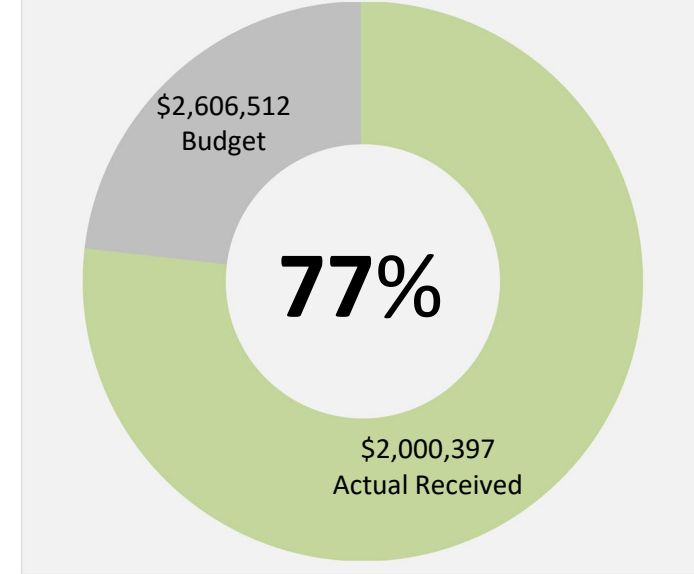


	Q3-17	Q3-18	Q3-19	Q3-20	Q3-21
Revenues	\$487,326	\$515,798	\$603,868	\$629,701	\$678,041
Expenditures	\$160,095	\$188,454	\$252,915	\$314,642	\$464,320
Net Income	\$327,231	\$327,344	\$350,953	\$315,059	\$213,721

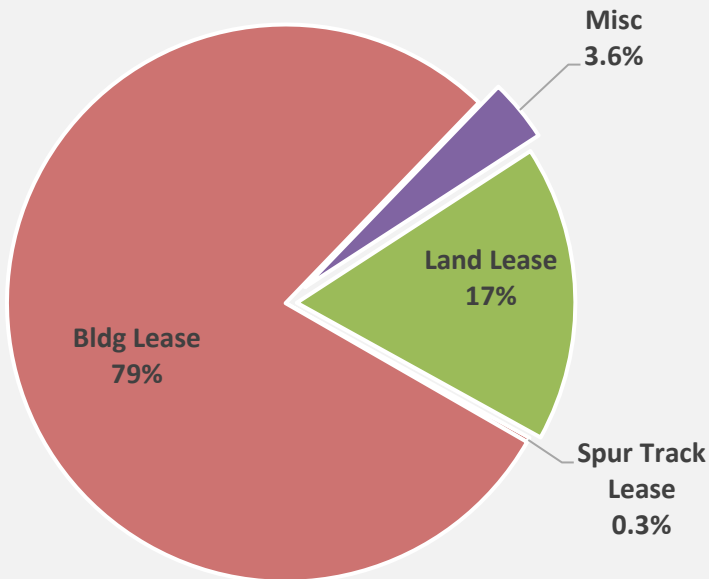
Expenses Budget vs Actual



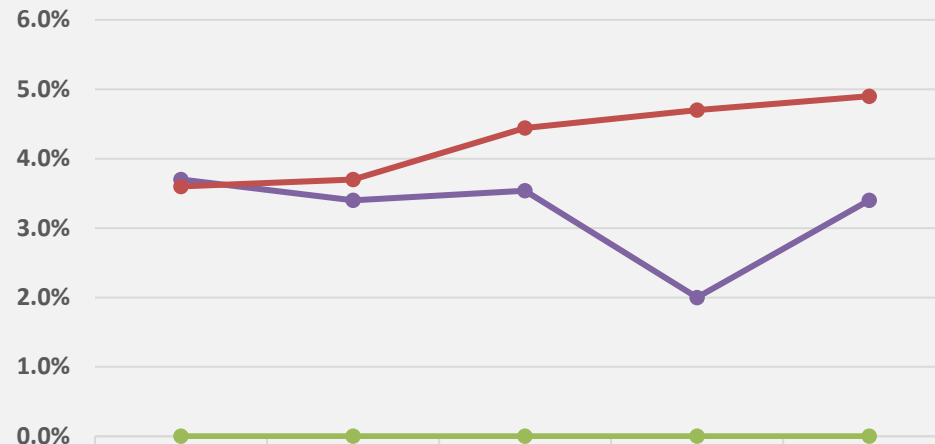
Revenues Budget vs Actual



IP Revenue Distribution



Industrial Vacancy



	2017	2018	2019	2020	2021
Vancouver	3.7%	3.4%	3.5%	2.0%	3.4%
Portland	3.6%	3.7%	4.4%	4.7%	4.9%
PoCW	0.0%	0.0%	0.0%	0.0%	0.0%

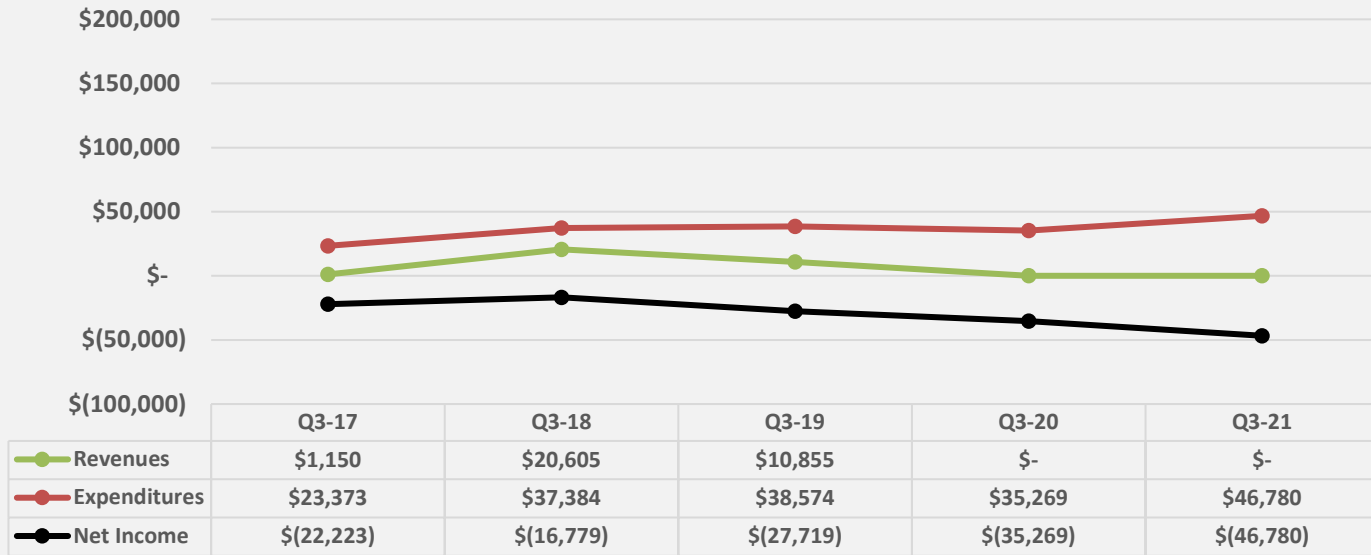
Acres
234

Industrial Buildings
19

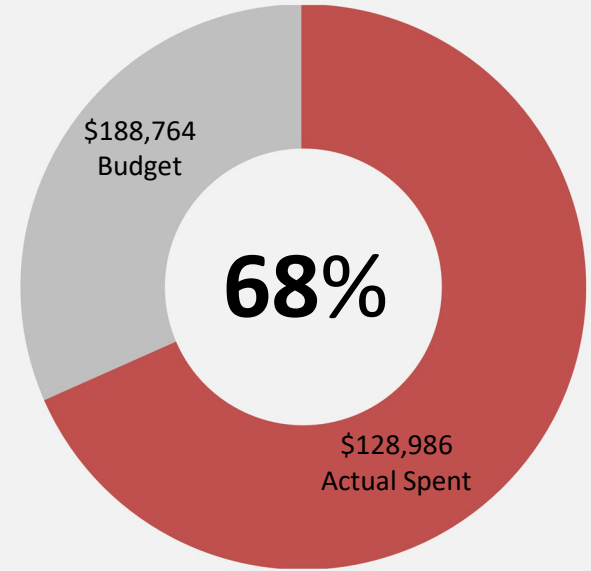
Industrial Building Sq Ft
325,444

PARKS - TRAILS 3RD QTR FINANCIAL DASHBOARD

Parks Income Statement



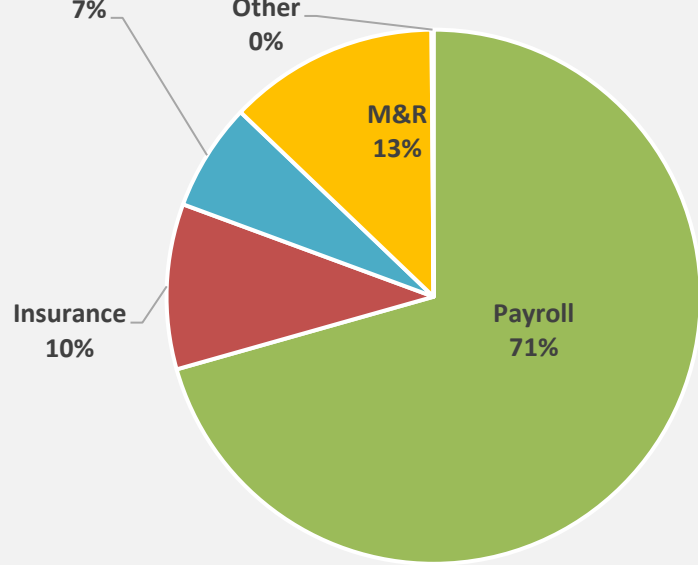
Budget vs Actual Expenses



5%
Port Budget Allocated to
Parks & Trails

Budget
\$188,764

Park Expense Allocation



Acres of Parkland

35

Miles of Trails

5

of Parks

5

2021 Budget vs Actual

Operating Revenue:

	2021 Budget	Actual	75.0%
Hangar Rentals	\$ 264,000	\$ 196,886	74.6%
Tiedown Rentals	\$ 2,432	\$ 2,919	120.0%
AP-1 Rental	\$ 25,893	\$ 19,404	74.9%
Immelman Hangars Land Lease	\$ 14,719	\$ 14,719	100.0%
AP-5 and AP-6 residential rentals	\$ 31,200	\$ 23,400	75.0%
Electrical Fees	\$ 15,708	\$ 11,696	74.5%
All other AP operating revenue	\$ 2,973	\$ 2,885	97.1%
Fuel revenue	\$ 190,000	\$ 274,328	
Total Airport Revenues	\$ 546,925	\$ 546,236	99.9%
Moorage fees	\$ 626,217	\$ 481,304	76.9%
Waverunner fees	\$ 22,000	\$ 18,103	82.3%
Set up fees	\$ 5,500	\$ 3,500	63.6%
LR tickets	\$ 25,000	\$ 35,007	140.0%
LR permits	\$ 17,000	\$ 22,536	132.6%
Electricity revenue	\$ 21,400	\$ 17,870	83.5%
Property Resources (Puffin Café)	\$ 5,696	\$ 4,247	74.6%
Dolphin Yacht Club	\$ 4,560	\$ 3,420	75.0%
Riverside Marine	\$ 72,000	\$ 54,000	75.0%
OHSU Lease	\$ 1,063	\$ 798	75.0%
All other MA operating revenue	\$ 39,024	\$ 27,050	69.3%
Fuel revenue	\$ 190,000	\$ 263,014	
Total Marina Revenues	\$ 1,029,460	\$ 930,848	90.4%
IP Ground leases	\$ 479,956	\$ 374,298	78.0%
IP spur track leases	\$ 7,305	\$ 5,460	74.7%
Bldg 3 - Kemira	\$ 117,291	\$ 87,316	74.4%
Bldg 4 - Pump Dynamics	\$ 74,832	\$ 56,124	75.0%
Bldg 5 - MJ Glass Productions	\$ 44,316	\$ 33,237	75.0%
Bldg 6 - Kemira	\$ 179,389	\$ 133,991	74.7%
Bldg 7 - Calvert	\$ 132,156	\$ 99,117	75.0%
Bldg 8 - Corrosion, No Limit Engineering	\$ 90,668	\$ 63,258	69.8%
Bldg 9 - Intech	\$ 105,960	\$ 80,250	75.7%
Bldg 10 - Phase 5	\$ 41,438	\$ 31,028	74.9%
Bldg 11 - Ponder Burner	\$ 119,670	\$ 89,085	74.4%
Bldg 12 - Precision Saw/Etec/Plastic Forming Svcs	\$ 95,686	\$ 71,812	75.0%
Bldg 14 - 54-40/Fastenal	\$ 96,900	\$ 72,301	74.6%
Bldg 15 - Foods In Season	\$ 126,156	\$ 94,617	75.0%
Bldg 16 - DS Fabrication	\$ 88,473	\$ 66,138	74.8%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 153,537	\$ 115,086	75.0%
Bldg 18	\$ 309,831	\$ 240,079	77.5%
Bldg 19 - Feguson	\$ 108,748	\$ 81,358	74.8%
City of Camas	\$ 46,680	\$ 35,010	75.0%
Westlie Ford	\$ 164,496	\$ 123,372	75.0%
Tenant Security Deposits	\$ -	\$ 33,009	
Utility revenue from tenants	\$ 14,000	\$ 8,678	62.0%
All other IP operating revenue	\$ 5,000	\$ 1,779	35.6%
Infrastructure Fee	\$ 4,024	\$ 3,995	99.3%
Total Real Estate/IP Revenues	\$ 2,606,512	\$ 2,000,397	76.7%
Park Revenues	\$ 2,500	\$ 2,500	100.0%
General & Administrative Revenues	\$ 24,050	\$ 9,735	40.5%
TOTAL OPERATING REVENUE	\$ 4,209,447	\$ 3,489,717	82.9%

Non-operating revenue

	2021 Budget	Actual	75.0%
Taxes levied for:			
General purposes	\$ 1,357,444	\$ 803,511	59.2%
Debt service requirements	\$ 1,387,840	\$ 826,701	59.6%
Investment income	\$ 56,000	\$ 39,308	70.2%
Lands sales contracts:			
Calvert	\$ 53,617	\$ 40,213	75.0%
Misc tax revenue	\$ 40,000	\$ 38,859	97.1%
State Grant: WA State Parks & Rec	\$ 1,200	\$ -	0.0%
State Grant/Loan: CERB	\$ 1,440,873	\$ -	
State Grant: BFP	\$ 1,000,000	\$ -	
Federal Grant: CARES	\$ -	\$ 13,000	
Federal Grant: EDA	\$ 3,000,000	\$ -	
Federal Grant: BIG	\$ 72,813	\$ -	
Federal Grant: CVA	\$ 112,500	\$ -	
Insurance Proceeds - Airplane Crash	\$ -	\$ 8,251	
Disposal of Capital Assets	\$ -	\$ -	
TOTAL NON-OPERATING REVENUE	\$ 8,522,287	\$ 1,769,844	20.8%

TOTAL REVENUE	\$ 12,731,734	\$ 5,259,560	41.3%
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2021 Budget vs Actual

Operating Expenditures

	2021 Budget	Actual	75.0%	
Payroll	\$ 252,153	\$ 191,477	75.9%	
Advertising	\$ 4,000	\$ 1,859	46.5%	
Outside services				
	Operations (Kim)	\$ 6,000	\$ 4,601	76.7%
	Maintenance (Eric)	\$ 1,000	\$ 130	13.0%
Legal	\$ 2,000	\$ 145	7.3%	
Supplies (Airport)	\$ 6,200	\$ 1,920	31.0%	
Janitorial	\$ 1,200	\$ 105	8.8%	
Fire System Monitoring	\$ 3,750		0.0%	
Insurance	\$ 46,811	\$ 47,598	101.7%	
Utilities - (Water, Sewer & Electricity)	\$ 17,203	\$ 11,346	66.0%	
Internet	\$ 1,047	\$ 679	64.9%	
Clean Water Tax (Stormwater)	\$ 5,000	\$ 4,504	90.1%	
Maintenance (grounds)				
	Operations (Kim)	\$ 3,700	\$ 1,707	46.1%
	Maintenance (Eric)	\$ 4,800	\$ 4,987	103.9%
Maintenance (structures)	\$ 5,000	\$ 2,242	44.8%	
Maintenance (equipment)	\$ 4,500	\$ 3,236	71.9%	
Misc Expenses	\$ 7,000	\$ 11,481	164.0%	
Fuel Expense	\$ 160,000	\$ 241,980	151.2%	
Fuel Credit Card Expense	\$ 6,000	\$ 9,098	151.6%	
Total Airport Expenditures	\$ 537,364	\$ 539,095	100.3%	

Payroll	\$ 470,708	\$ 365,307	77.6%	
Maintenance (Equipment)	\$ 7,000	\$ 11,162	159.5%	
Maintenance (Structures)	\$ 8,000	\$ 5,770	72.1%	
Advertising	\$ 3,000	\$ 2,563	85.4%	
Outside services				
	Operations (Kim)	\$ 20,500	\$ 5,872	28.6%
	Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Legal	\$ 2,000	\$ 97	4.8%	
Supplies	\$ 18,000	\$ 5,806	32.3%	
Janitorial Supplies	\$ 1,750	\$ 428	24.5%	
Equipment Fuel	\$ 1,000	\$ 748	74.8%	
Security	\$ 4,000	\$ 1,444	36.1%	
Insurance	\$ 86,544	\$ 95,597	110.5%	
Utilities	\$ 37,749	\$ 28,692	76.0%	
Misc Expenses	\$ 11,000	\$ 4,995	45.4%	
Maintenance (Docks)	\$ 7,000	\$ 1,248	17.8%	
Maintenance (Grounds)				
	Operations (Kim)	\$ 10,000	\$ 1,366	13.7%
	Maintenance (Eric)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 170,000	\$ 202,652	119.2%	
Fuel Credit Card Expense	\$ 5,000	\$ 5,743	114.9%	
Total Marina Expenditures	\$ 871,251	\$ 739,490	84.9%	

Payroll	\$ 758,007	\$ 667,597	88.1%
Advertising	\$ 5,000	\$ 3,403	68.1%
Outside Services	\$ 52,000	\$ 37,369	71.9%
Legal fees	\$ 10,000	\$ 13,935	139.3%
Real Estate Commission Expense	\$ -	\$ -	
Supplies	\$ 10,000	\$ 5,763	57.6%
Fire System Monitoring	\$ 15,300		0.0%
Insurance	\$ 159,739	\$ 162,565	101.8%

Utilities	\$ 45,000	\$ 31,109	69.1%	
Stormwater	\$ 4,600	\$ 2,118	46.0%	
Internet	\$ 1,038	\$ 723	69.6%	
Maintenance (Grounds)				
	Operations (Kim)	\$ 22,350	\$ 16,466	73.7%
	Maintenance (Eric)	\$ 8,650	\$ 7,004	81.0%
Maintenance (Levee)				
	Operations (Kim)	\$ 57,000	\$ 27,725	48.6%
	Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Misc Expenses	\$ 1,000	\$ 79	7.9%	
Maintenance (Structures)	\$ 30,000	\$ 26,710	89.0%	
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%	
Maintenance (Equipment)	\$ 6,000	\$ 6,240	104.0%	
Maintenance (Rail)	\$ 5,000	\$ 663	13.3%	
Tenant Security Deposit Released	\$ -	\$ 14,807		
Total Real Estate/IP Expenditures	\$ 1,196,684	\$ 1,024,277	85.6%	
Park Expenditures	\$ 188,764	\$ 128,986	68.3%	
General & Administrative Expenditures	\$ 1,214,192	\$ 737,664	60.8%	
TOTAL OPERATING EXPENSE	\$ 4,008,255	\$ 3,169,512	79.1%	

NET OPERATING INCOME	\$ 201,192	\$ 320,204	159%
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Non-Operating Expense

	2021 Budget	Actual	75.0%
CERB Loan	\$ 131,206	\$ 131,206	100.0%
GO & Revenue Bond Interest Expense	\$ 392,840	\$ 196,420	50.0%
GO & Revenue Bond Principal Expense	\$ 995,000	\$ -	0.0%
Bond Administrative Expense	\$ 2,400	\$ -	0.0%
Luse Contracts Payable	\$ 36,667	\$ 27,500	75.0%
Capital Improvement Projects	\$ 9,496,825	\$ 730,330	7.7%
TOTAL NON-OPERATING EXPENSE	\$ 11,054,938	\$ 1,085,456	10%

TOTAL EXPENSE	\$ 15,063,193	\$ 4,254,969	28%
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NET INCOME	\$ (2,331,459)	\$ 1,004,592	-43%
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Payroll

	2021 Budget	Actual	75.0%
G&A Permanent EE Salary	\$ 424,569	\$ 243,383	
G&A Standby/Hazard Pay	\$ 18,990	\$ 18,446	97.1%
G&A Permanent EE Overtime	\$ 14,500	\$ 13,262	91.5%
G&A Benefits & Taxes	\$ 218,717	\$ 124,243	
Airport Payroll	\$ 252,153	\$ 191,477	
Marina Payroll	\$ 470,708	\$ 365,307	
IP Payroll	\$ 758,007	\$ 667,597	
Park Payroll	\$ 120,212	\$ 92,818.62	
Commissioner Payroll	\$ 100,714	\$ 73,866.17	73.3%
Total Payroll Cost	\$ 2,378,570	\$ 1,790,401	75.3%

2021 Budget vs Actual

General & Administrative Revenues	2021 Budget	Actual	75.0%
Misc GA Revenues	\$ 24,050	\$ 9,735	
Total General & Administrative Revenues	\$ 24,050	\$ 9,735	40.5%

General & Administrative Expenses	2021 Budget	Actual	75.0%
Salaries and wages	\$ 424,569	\$ 243,383	57%
Hazard Pay	\$ 3,000	\$ 6,596	
Standby	\$ 15,990	\$ 11,850	74%
Commissioner's compensation and benefits	\$ 100,714	\$ 73,866	73%
Overtime - Permanent EE's	\$ 14,500	\$ 13,262	91%
Employee benefits & payroll taxes	\$ 218,717	\$ 124,243	57%
Employee Uniforms	\$ 6,500	\$ 6,817	105%
Legal fees	\$ 40,000	\$ 35,102	88%
Insurance	\$ 7,052	\$ 6,998	99%
Outside services	\$ 30,000	\$ 18,484	62%
State audit	\$ 16,000	\$ -	0%
Miscellaneous expense	\$ 36,000	\$ 27,040	75%
Telephone & communication	\$ 24,300	\$ 17,266	71%
Office supplies	\$ 10,000	\$ 5,531	55%
Copier	\$ 4,500	\$ 2,238	50%
Memberships & dues	\$ 34,500	\$ 27,862	81%
Advertising	\$ 18,000	\$ 15,410	86%
Marketing	\$ 35,000	\$ 12,996	37%
IT Supplies & Services	\$ 59,000	\$ 43,532	74%
Concerts in the park	\$ 18,050	\$ -	0%
Wheels & Wings	\$ 6,000	\$ -	0%
Fuel expense	\$ 17,000	\$ 12,019	71%
Maintenance & Supplies (Janitorial)	\$ 4,000	\$ 953	24%
Maintenance (Office)	\$ 5,000	\$ 1,011	20%
Maintenance (Grounds & Equip)	\$ 400	\$ -	0%
Office security	\$ 800	\$ -	
Utilities	\$ 15,200	\$ 11,253	74%
Postage	\$ 2,000	\$ 969	48%
Registration fees	\$ 8,000	\$ 4,558	57%
Promotional Hosting	\$ 3,000	\$ 116	4%
Travel	\$ 15,000	\$ 3,473	23%
Election expense	\$ -	\$ -	
Taxes	\$ 100	\$ -	0%
Publications	\$ 800	\$ -	0%
Printing and binding	\$ 4,500	\$ 4,500	100%
Continuing education	\$ 10,000	\$ 2,478	25%
Wellness benefits	\$ 6,000	\$ 3,856	64%
Total General & Administrative Expenses	\$ 1,214,192	\$ 737,664	60.8%

Total G&A Expenses	\$ 1,190,142	\$ 727,928	
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2021 Budget vs Actual

Airport Revenues:

	2021 Budget	Actual	75.0%
Hangar Rentals	\$ 264,000	\$ 196,886	74.6%
Tiedown Rentals	\$ 2,432	\$ 2,919	120.0%
AP-1 Rental	\$ 25,893	\$ 19,404	74.9%
Immelman Hangars	\$ 14,719	\$ 14,719	100.0%
AP- 5 and 6 residential rentals	\$ 31,200	\$ 23,400	75.0%
Electricity revenue	\$ 15,708	\$ 11,696	74.5%
All other AP operating revenue	\$ 2,973	\$ 2,885	97.1%
Fuel revenue	\$ 190,000	\$ 274,328	
Total Airport Revenues	\$ 546,925	\$ 546,236	99.9%

Airport Expenditures:

	2021 Budget	Actual	75.0%
Payroll	\$ 252,153	\$ 191,477	75.9%
Advertising	\$ 4,000	\$ 1,859	46.5%
Outside services			
Operations (Kim)	\$ 6,000	\$ 4,601	76.7%
Maintenance (Eric)	\$ 1,000	\$ 130	13.0%
Legal	\$ 2,000	\$ 145	7.3%
Supplies (Airport)	\$ 6,200	\$ 1,920	31.0%
Janitorial	\$ 1,200	\$ 105	8.8%
Fire System Monitoring	\$ 3,750	\$ -	0.0%
Insurance	\$ 46,811	\$ 47,598	101.7%
Utilities	\$ 17,203	\$ 11,346	66.0%
Internet	\$ 1,047	\$ 679	64.9%
Clean Water Tax	\$ 5,000	\$ 4,504	90.1%
Maintenance (grounds)			
Operations (Kim)	\$ 3,700	\$ 1,707	46.1%
Maintenance (Eric)	\$ 4,800	\$ 4,987	103.9%
Maintenance (structures)	\$ 5,000	\$ 2,242	44.8%
Maintenance (equipment)	\$ 4,500	\$ 3,236	71.9%
Misc Expenses	\$ 7,000	\$ 11,481	164.0%
Fuel Expense	\$ 160,000	\$ 241,980	
Fuel Credit Card Expense	\$ 6,000	\$ 9,098	
Total Airport Expenditures	\$ 537,364	\$ 539,095	100.3%
Net Income	\$ 9,561	\$ 7,141	74.7%

2021 Budget vs Actual

Marina Revenues:

	2021 Budget	Actual	75.0%
Marina fees	\$ 626,217	\$ 481,304	76.9%
Waverunner fees	\$ 22,000	\$ 18,103	82.3%
Set up fees	\$ 5,500	\$ 3,500	63.6%
LR tickets	\$ 25,000	\$ 35,007	140.0%
LR permits	\$ 17,000	\$ 22,536	132.6%
Electricity revenue	\$ 21,400	\$ 17,870	83.5%
Property Resources (Puffin Café)	\$ 5,696	\$ 4,247	74.6%
Dolphin Yacht Club	\$ 4,560	\$ 3,420	75.0%
Riverside Marine	\$ 72,000	\$ 54,000	75.0%
OHSU Breakwater Lease	\$ 1,063	\$ 798	75.0%
All other MA operating revenue	\$ 39,024	\$ 27,050	69.3%
Fuel revenue	\$ 190,000	\$ 263,014	
Total Marina Revenues	\$ 1,029,460	\$ 930,848	90.4%

Marina Expenditures:

	2021 Budget	Actual	75.0%
Payroll	\$ 470,708	\$ 365,307	77.6%
Maintenance (Equipment)	\$ 7,000	\$ 11,162	159.5%
Maintenance (Structures)	\$ 8,000	\$ 5,770	72.1%
Advertising	\$ 3,000	\$ 2,563	85.4%
Outside services			
Operations (Kim)	\$ 20,500	\$ 5,872	28.6%
Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Legal	\$ 2,000	\$ 97	4.8%
Supplies	\$ 18,000	\$ 5,806	32.3%
Janitorial	\$ 1,750	\$ 428	24.5%
Equipment Fuel	\$ 1,000	\$ 748	74.8%
Security	\$ 4,000	\$ 1,444	36.1%
Insurance	\$ 86,544	\$ 95,597	110.5%
Utilities	\$ 37,749	\$ 28,692	76.0%
Misc Expenses	\$ 11,000	\$ 4,995	45.4%
Maintenance (Docks)	\$ 7,000	\$ 1,248	17.8%
Maintenance (Grounds)			
Operations (Kim)	\$ 10,000	\$ 1,366	13.7%
Maintenance (Eric)	\$ 5,000	\$ -	0.0%
Fuel Expense	\$ 170,000	\$ 202,652	
Fuel Credit Card Expense	\$ 5,000	\$ 5,743	
Total Marina Expenditures	\$ 871,251	\$ 739,490	84.9%
Net Income	\$ 158,209	\$ 191,358	121.0%

2021 Budget vs Actual

Real Estate/IP Revenues:

	2021 Budget	Actual	75.0%
IP Ground leases	\$ 479,956	\$ 374,298	78.0%
IP spur track leases	\$ 7,305	\$ 5,460	74.7%
Bldg 3 - Kemira	\$ 117,291	\$ 87,316	74.4%
Bldg 4 - Pump Dynamics	\$ 74,832	\$ 56,124	75.0%
Bldg 5 - MJ Glass Productions	\$ 44,316	\$ 33,237	75.0%
Bldg 6 - Kemira	\$ 179,389	\$ 133,991	74.7%
Bldg 7 - Calvert	\$ 132,156	\$ 99,117	75.0%
Bldg 8	\$ 90,668	\$ 63,258	69.8%
Bldg 9 - Intech	\$ 105,960	\$ 80,250	75.7%
Bldg 10 - Phase 5	\$ 41,438	\$ 31,028	74.9%
Bldg 11 - Ponder Burner	\$ 119,670	\$ 89,085	74.4%
Bldg 12	\$ 95,686	\$ 71,812	75.0%
Bldg 14	\$ 96,900	\$ 72,301	74.6%
Bldg 15 - Foods In Season	\$ 126,156	\$ 94,617	75.0%
Bldg 16 - DS Fabrication	\$ 88,473	\$ 66,138	74.8%
Bldg 17 - Foods In Season/Lumino/MJ Glass Prod.	\$ 153,537	\$ 115,086	75.0%
Bldg 18	\$ 309,831	\$ 240,079	77.5%
Bldg 19 - Ferguson	\$ 108,748	\$ 81,358	74.8%
City of Camas	\$ 46,680	\$ 35,010	75.0%
Westlie Ford	\$ 164,496	\$ 123,372	75.0%
Tenant Security Deposits	\$ -	\$ 33,009	
Utility revenue from tenants	\$ 14,000	\$ 8,678	62.0%
All other IP operating revenue	\$ 5,000	\$ 1,779	35.6%
Infrastructure Fee	\$ 4,024	\$ 3,995	99.3%
Total Real Estate/IP Revenues	\$ 2,606,512	\$ 2,000,397	76.7%

Real Estate/IP Expenditures:

	2021 Budget	Actual	75.0%
Payroll	\$ 758,007	\$ 667,597	88.1%
Advertising	\$ 5,000	\$ 3,403	68.1%
Outside Services	\$ 52,000	\$ 37,369	71.9%
Legal fees	\$ 10,000	\$ 13,935	139.3%
Real Estate Commission Expense	\$ -	\$ -	
Supplies	\$ 10,000	\$ 5,763	57.6%
Fire System Monitoring	\$ 15,300	\$ -	0.0%
Insurance	\$ 159,739	\$ 162,565	101.8%
Utilities	\$ 45,000	\$ 31,109	69.1%
Stormwater	\$ 4,600	\$ 2,118	46.0%
Internet	\$ 1,038	\$ 723	69.6%
Maintenance (Grounds)			
Operations (Kim)	\$ 22,350	\$ 16,466	73.7%
Maintenance (Eric)	\$ 8,650	\$ 7,004	81.0%
Maintenance (Levee)			
Operations (Kim)	\$ 57,000	\$ 27,725	48.6%
Maintenance (Eric)	\$ 3,000	\$ -	0.0%
Misc Expenses	\$ 1,000	\$ 79	7.9%
Maintenance (Structures)	\$ 30,000	\$ 26,710	89.0%
Maintenance (Pumps)	\$ 3,000	\$ -	0.0%
Maintenance (Equipment)	\$ 6,000	\$ 6,240	104.0%
Maintenance (Rail)	\$ 5,000	\$ 663	13.3%
Tenant Security Deposit	\$ -	\$ 14,807	
Total Real Estate/IP Expenditures	\$ 1,196,684	\$ 1,024,277	85.6%
Net Income	\$ 1,409,828	\$ 976,119	69.2%

2021 Budget vs Actual

Park Revenues:

	2021 Budget	Actual	75.0%
Park Donation Program	\$ 2,500	\$ 2,500	
Total Park Revenues	\$ 2,500	\$ 2,500	100.0%

Park Expenditures:

	2021 Budget	Actual	75.0%
Payroll	\$ 120,212	\$ 92,819	77%
Outside Services	\$ 3,000	\$ 1,116	37%
Marketing	\$ 2,300	\$ 2,405	105%
Supplies	\$ 2,500	\$ 1,778	71%
Janitorial	\$ 1,750	\$ 60	3%
Utilities	\$ 17,510	\$ 7,034	40%
Insurance	\$ 4,992	\$ 4,682	94%
Maintenance (grounds)			
Operations (Kim)	\$ 19,000	\$ 7,018	37%
Maintenance (Eric)	\$ 9,000	\$ 9,626	107%
Maintenance (equipment)	\$ 5,000	\$ 2,093	42%
Maintenance (structures)	\$ 3,000	\$ 356	12%
Misc. Expense	\$ 500	\$ -	0%
Total Park Expenditures	\$ 188,764	\$ 128,986	68.3%
Net Income	\$ (186,264)	\$ (126,486)	67.9%

Port of Camas-Washougal
Comparative Statement of Revenue and Expense
Third Quarter 2021

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
OPERATING REVENUE				
(1) Airport	77,482	65,049	64,211	206,741
(2) Marina	152,913	145,650	121,824	420,386
(3) Real Estate/IP	216,587	238,406	223,049	678,041
Parks	-	-	-	-
General and Administrative	-	-	-	-
Total Operating Revenue	<u>446,982</u>	<u>449,104</u>	<u>409,083</u>	<u>1,305,168</u>
OPERATING EXPENSE				
General Operations				
(4) Airport	84,290	99,120	56,621	240,030
(4) Marina	131,612	150,901	136,470	418,982
(4) Real Estate/IP	107,942	258,694	97,684	464,320
Parks	18,547	15,074	13,159	46,780
(4) General and Administrative	53,163	83,600	70,601	207,364
Total Operating Expense	<u>395,554</u>	<u>607,388</u>	<u>374,536</u>	<u>1,377,477</u>
Operating Income (Loss)	<u>51,428</u>	<u>(158,284)</u>	<u>34,547</u>	<u>(72,309)</u>
NONOPERATING REVENUE (EXPENSE)				
Taxes levied for:				
General purposes	4,013	5,546	37,656	47,215
Debt service requirements	4,213	5,700	38,734	48,647
(5) Interest income	10,249	1,983	2,095	14,327
Interest Proceeds -Radial Contract	-	534	-	534
Interest Proceeds -City of Washougal Contract	-	-	-	-
Timber and Other Taxes	1,655	4,751	80	6,486
Sale of surplus property	-	-	-	-
Disposal of capital assets	-	8,402	-	8,402
Purchase of capital assets	(120,978)	(80,330)	(51,451)	(252,759)
Refunding LT Debt Issued	-	-	-	-
Premium on Bonds Issued	-	-	-	-
Principal paid on long-term debt	-	-	-	-
Interest paid on long-term debt	-	-	-	-
Debt Issuance Costs	-	-	-	-
Pymt for Refunded Debt	-	-	-	-
Capital Contributions - State Grant revenue	-	-	-	-
(6) Capital Contributions - Federal Grant revenue	-	13,000	-	13,000
(7) Extraordinary/Special items - Insurance Proceeds	-	8,251	-	8,251
Other Misc Revenue	-	-	-	-
Other Misc Expenses	-	-	-	-
Total Nonoperating Revenue	<u>(100,848)</u>	<u>(32,163)</u>	<u>27,114</u>	<u>(105,897)</u>
NET INCOME	<u>(49,420)</u>	<u>(190,447)</u>	<u>61,661</u>	<u>(178,206)</u>

(1) Increased fuel sales - higher in summer months

(2) July - increased launch ramp tickets, fuel sales steadily decline through fall

(3) August - quarterly electric and tenant security deposits

(4) August - annual insurance renewals

(5) July - US Bank interest payment

(6) CARES Grant - Airport payroll

(7) Enduris initial reimbursement - H-row Airport crash

Port of Camas-Washougal
Airport Operations
 Third Quarter 2021

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
AIRPORT REVENUE				
(1) Hangar Rentals	21,706	21,706	21,867	65,279
Tiedown Rentals	398	466	475	1,339
AP-1 Leases	2,163	2,163	2,163	6,489
Immelman Land Lease	-	-	-	-
Access agreement	81	81	81	243
Setup fees	100	150	50	300
Late charges	0	50	-	50
Home rental AP-5	1,000	1,000	1,000	3,000
Storage shed AP-5	-	-	-	-
Home rental AP-6	1,600	1,600	1,600	4,800
Electric revenue	1,292	1,292	1,300	3,884
Miscellaneous income	325	90	260	675
Tenant Security Deposit	-	-	-	-
Fuel sales	48,817	36,450	35,414	120,680
Total Airport Revenue	<u>77,482</u>	<u>65,049</u>	<u>64,211</u>	<u>206,741</u>
AIRPORT EXPENSES				
(2) Payroll	20,562	23,890	22,268	66,720
(3) Insurance	-	47,570	-	47,570
M&R (grounds, structure, equipment)	652	588	2,691	3,931
Supplies	29	534	125	687
Utilities	1,258	1,232	1,127	3,617
Internet	-	164	91	255
Fire System Monitoring	-	-	-	-
Advertising	-	-	79	79
Clean Water Tax (Stormwater)	-	-	-	-
Miscellaneous expense	1,626	1,828	1,448	4,902
Outside services	1,000	-	1,976	2,976
Janitorial Expenses	-	-	60	60
Legal fees	-	-	-	-
(4) Fuel costs	57,541	22,112	25,599	105,252
Credit card discounts & fees	1,622	1,203	1,157	3,982
Total Airport Expenses	<u>84,290</u>	<u>99,120</u>	<u>56,621</u>	<u>240,030</u>
Net Income (Loss)	<u>(6,808)</u>	<u>(34,071)</u>	<u>7,590</u>	<u>(33,289)</u>

(1) H-row hangar damage - hangar repaired and in use in September

(2) New payroll allocation from GA to operating areas

(3) Annual insurance payment August

(4) July - 2 fuel deliveries

Port of Camas-Washougal

Marina Operations

Third Quarter 2021

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
MARINA REVENUE				
(1) Moorage slip rentals	56,651	56,133	52,987	165,771
Waverunner rentals	2,181	2,175	2,222	6,578
Set-up fees	400	250	250	900
Launch ramp tickets	7,364	6,860	9,401	23,625
Launch ramp permits	3,235	1,331	656	5,221
(2) Electricity revenue	4,409	454	549	5,412
Other	2,676	2,236	1,576	6,489
Late charges	50	400	300	750
Dock boxes	561	580	580	1,721
Concession revenue	12	24	-	36
Relocation fees	150	-	-	150
Boating Event revenue	-	-	-	-
DNR - Property Resources	458	458	458	1,374
Property Resources (Puffin Café)	470	470	483	1,424
Dolphin Yacht Club	380	380	380	1,140
Riverside Marine	6,000	6,000	6,000	18,000
OHSU Lease	89	89	89	266
Fuel sales	67,828	67,809	45,892	181,529
Total Marina Revenue	<u>152,913</u>	<u>145,650</u>	<u>121,824</u>	<u>420,386</u>
MARINA EXPENSES				
(3) Payroll	40,370	41,044	41,706	123,120
(4) Insurance	-	64,417	31,142	95,559
M&R (equipment, docks, grounds, structures)	190	5,310	148	5,648
Utilities	4,110	2,247	3,088	9,446
Security	20	152	4	176
(5) Outside services	5,098	53	53	5,203
Janitorial	111	-	60	171
Supplies	787	254	1,176	2,217
Advertising	90	-	-	90
Legal fees	97	-	-	97
Equipment fuel	132	55	87	274
Miscellaneous expense	949	1,019	976	2,943
(6) Fuel costs	78,180	34,868	57,009	170,057
Credit card discounts & fees	1,479	1,482	1,021	3,981
Total Marina Expenses	<u>131,612</u>	<u>150,901</u>	<u>136,470</u>	<u>418,982</u>
Net Income (Loss)	<u>21,301</u>	<u>(5,251)</u>	<u>(14,646)</u>	<u>1,404</u>

(1) Four annual lease pmts in July, three in August, none in Sept

(2) 2nd Quarter metered electric - July

(3) New payroll allocation from GA to operating areas

(4) Annual insurance payments in Aug and Sept

(5) Portion of Strategic Plan transferred to operating areas - July

(6) Three fuel deliveries in July, one in Aug, two in Sept

Port of Camas-Washougal

Real Estate/IP Revenue

Third Quarter 2021

	July	August	September	TOTAL
REAL ESTATE/IP REVENUE				
Utility Rev from Tenants	-	2,172	-	2,172
Infrastructure Fee	-	-	-	-
Ground Lease - ADS 2 5ac parcels	17,706	17,706	18,498	53,910
Ground Lease - BBA Nonwovens	4,737	4,737	4,737	14,210
Ground Lease - Ferguson Ent	285	285	285	855
Ground Lease - Norwesco	6,615	6,615	6,615	19,846
Ground Lease - Plains Mktg	813	813	813	2,438
Ground Lease - American Propane	1,326	1,326	1,326	3,978
Ground Lease - Metro Landscape	200	200	200	600
Columbia Resources	6,929	6,929	6,929	20,788
Spur Track - BBA Nonwovens	240	240	240	720
Spur Track - Norwesco	175	175	175	525
Spur Track - Plains Mktg	200	200	200	600
Bldg 3 - Kemira Chemicals	9,702	9,702	9,702	29,105
Bldg 4 - Pump Dynamics	6,236	6,236	6,236	18,708
Bldg 5 - MJ Glass Productions	3,693	3,693	3,693	11,079
Bldg 6 - Kemira Chemicals	15,133	15,133	15,133	45,398
Bldg 7 - Calvert Co.	11,013	11,013	11,013	33,039
Bldg 8, Bay 2, 3 & 4 - Corrosion	6,162	6,162	6,162	18,487
Bldg 8, Bay 1 - Corrosion Shield	2,335	2,335	2,335	7,005
Bldg 9 - Intech Enterprises	8,970	8,970	8,970	26,910
Bldg 10 - Phase 5	3,470	3,470	3,470	10,410
Bldg 11 - Ponder Burner	9,898	9,898	9,898	29,695
Bldg 12, Bay 1 - Precision Saw	1,847	1,847	2,438	6,132
Bldg 12 Bay 3 & 4 - Etec	4,172	4,172	4,172	12,515
Bldg 12, Bay 2 - Plastic Forming	2,063	2,063	2,063	6,188
Bldg 14 Bays 1, 2 & 4 - 54-40 Brewing Co.	6,089	6,089	6,210	18,388
Bldg 14, Bay 3 - Fastenal	1,931	1,931	1,931	5,794
Bldg 15 - Foods In Season	10,513	10,513	10,513	31,539
Bldg 16 - DS Fabrication	7,445	7,445	7,445	22,335
Bldg 17, Bay 1 - Foods In Season	6,739	6,739	6,739	20,217
Bldg 17, Bay 2 - Lumino	3,039	3,039	3,039	9,117
Bldg 17, Bay 3 - MJ Glass Productions	3,039	3,039	3,039	9,117
Bldg 18, Bays 9-11 - iFillCup	4,950	4,950	4,950	14,850
Bldg 18, Bays 1-4 - Panther RV	6,798	7,002	7,002	20,802
(1) Bldg 18, Bays 12-15 TheraSigma	3,502	-	-	3,502
(2) Bldg 18, Bay 6 - Swift Mach	1,751	-	-	1,751
(2) Bldg 18, Bay 5 - Logsdon Farm	1,751	-	-	1,751
Bldg 18, Bays 7 & 8 - Feed Me	3,342	3,442	3,442	10,226
Bldg 18, Bays 14 & 15 - QPC	4,521	4,521	4,521	13,562
(2) Bldg 18, Bays 5 & 6 Swift Mach	-	3,603	3,960	7,563
(1) Bldg 18, Bays 12-13 Panther RV	-	4,950	4,950	9,900
Bldg 19 - Ferguson	9,040	9,040	9,040	27,119
Bldg M6 - City of Camas	3,890	3,890	3,890	11,670
Bldg M7 Bay 1&2 - Westlie Ford	13,708	13,708	13,708	41,124
(3) Tenant Security Deposits	500	18,414	3,250	22,165
Late Fees	121	-	117	238
Misc Income	-	-	-	-
Total Real Estate/IP Revenue	216,587	238,406	223,049	678,041

Port of Camas-Washougal
Real Estate/IP Operations
 Third Quarter 2021

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
Real Estate/IP Revenue	216,587	238,406	223,049	678,041
REAL ESTATE/IP EXPENSES				
(4) Payroll	71,668	78,662	77,166	227,495
(5) Insurance	-	162,321	-	162,321
Utilities	3,309	2,566	4,941	10,816
(6) Stormwater Expense	-	-	2,118	2,118
Internet	-	193	105	298
(7) Outside services	22,601	460	-	23,061
Fire System Monitoring	-	-	-	-
Marketing	438	296	-	734
Maintenance (Grounds)	2,156	955	44	3,154
(8) Maintenance (Levee)	2,561	9,875	120	12,557
Maintenance (Structures)	4,355	696	3,807	8,859
Maintenance (Pumps)	-	-	-	-
Maintenance (Equipment)	347	1,862	53	2,262
Maintenance (Rail)	-	-	108	108
Miscellaneous expense	-	-	-	-
Legal fees	-	145	-	145
(9) Tenant Security Deposit Release	-	-	8,895	8,895
Commission expense	-	-	-	-
Supplies	507	663	328	1,498
Total Real Estate/IP Expenses	<u>107,942</u>	<u>258,694</u>	<u>97,684</u>	<u>464,320</u>
Net Income (Loss)	<u>108,645</u>	<u>(20,288)</u>	<u>125,364</u>	<u>213,721</u>

- (1) Therasigma moved out - spaces leased to Panther & QPC
- (2) Logsdon moved out - Swift Machining expanded
- (3) Deposits received from Swift/Panther in Aug, Precision Saw Sept
- (4) New payroll allocation from GA to operating areas
- (5) Annual Insurance payment
- (6) Semi-annual stormwater fee DOE

- (7) Portion of Strategic Plan transferred to operating areas - July
- (8) Spray contract - Levee in August
- (9) Refunded Therasigma and Logsdon security deposits

Port of Camas-Washougal
Park Operations
 Third Quarter 2021

	<u>July</u>	<u>August</u>	<u>September</u>	<u>TOTAL</u>
PARK REVENUE				
Adopt a Bench Program	-	-	-	-
Total Park Revenues	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	-	-		
PARK EXPENDITURES				
(1) Payroll	14,609	8,572	9,853	33,034
(2) M&R Grounds	2,344	1,225	1,548	5,117
M&R Equipment	122	193	6	322
M&R Structures	-	-	-	-
Misc Expense	-	-	-	-
Supplies	-	-	516	516
(3) Utilities	1,473	401	1,177	3,051
Outside Services	-	-	-	-
Janitorial	-	-	60	60
Advertising/Marketing	-	-	-	-
(4) Insurance	-	4,682	-	4,682
Total Park Expenses	<u>18,547</u>	<u>15,074</u>	<u>13,159</u>	<u>46,780</u>
Net Income (Loss)	<u>(18,547)</u>	<u>(15,074)</u>	<u>(13,159)</u>	<u>(46,780)</u>

- (1) New payroll allocation from GA to operating areas
- (2) Irrigation supplies - July
- (3) City of Washougal bills every other month
- (4) Annual insurance payment - August

Port of Camas-Washougal
General & Administrative
Third Quarter 2021

	July	August	September	TOTAL
GENERAL AND ADMINISTRATIVE REVENUES				
Misc GA Revenues	-	-	-	-
Total G&A Revenues	-	-	-	-
GENERAL AND ADMINISTRATIVE EXPENSES				
Salaries and wages	27,555	27,226	27,300	82,081
Standby wages	1,380	1,320	1,290	3,990
Hazard Pay	983	896	938	2,816
Commissioner's compensation	5,402	5,146	4,762	15,310
Overtime - Permanent EE's	1,311	1,018	1,325	3,654
Employee benefits & payroll taxes	13,005	14,844	13,906	41,756
Commissioner's benefits	3,618	3,594	3,576	10,787
Legal fees	4,111	6,578	1,983	12,673
(1) Insurance	-	6,898	-	6,898
Election expense	-	-	-	-
(2) Outside services	(19,964)	234	-	(19,730)
State audit	-	-	-	-
Miscellaneous expense	3,192	2,787	1,784	7,763
Telephone & communication	1,216	1,838	1,721	4,775
Office supplies	436	1,013	456	1,905
Copier	242	313	158	712
Memberships & dues	135	150	560	845
Advertising	550	2,250	1,555	4,355
Marketing	144	270	73	487
Wheels & Wings	-	-	-	-
(3) IT Supplies & Services	2,726	2,292	5,151	10,169
Concerts in the park	-	-	-	-
Fuel expense	1,816	1,696	1,466	4,979
Admin Office Security	-	-	-	-
Janitorial maintenance and supplies	28	413	238	679
Maintenance (Office)	-	-	-	-
Maintenance (Grounds)	-	-	-	-
Utilities	1,713	1,025	1,667	4,404
Postage	287	17	7	312
Registration fees	1,225	690	475	2,390
Promotional Hosting	50	65	-	116
Travel	1,057	187	116	1,360
Publications	-	-	-	-
Printing and binding	-	-	-	-
Continuing education	-	-	50	50
Wellness Benefits	945	840	840	2,625
(4) Taxes	-	-	(797)	(797)
Total G&A Expenses	53,163	83,600	70,601	207,364
Net G&A Expenses	(53,163)	(83,600)	(70,601)	(207,364)

(1) Annual insurance premiums

(2) Transferred portion of strategic plan expense to operating areas

(3) New computer for Eric, Owl Meeting Camera - August

(4) Sales tax on Levee trailer refunded, paid twice

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

CASH	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Cash	\$ 7,856,556	\$ 6,910,768	\$ 5,928,888	\$ 7,264,482	\$ 10,766,301
Convert AR to Cash Basis	160,208				
OPERATING REVENUE	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Airport	\$ 206,741	\$ 159,874	\$ 152,173	\$ 136,937	\$ 116,547
Marina	420,386	411,726	353,219	366,309	348,199
Real Estate/IP	678,041	629,701	603,868	515,798	487,326
(1) Parks	-	-	10,855	20,605	1,150
(2) General & Administrative	-	-	3,565	3,415	5,900
Total operating revenue	\$ 1,305,168	\$ 1,201,301	\$ 1,123,680	\$ 1,043,065	\$ 959,122
OPERATING EXPENSE & G&A	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
(3) Airport	\$ 240,030	\$ 119,394	\$ 133,148	\$ 158,500	\$ 108,475
(3) Marina	418,982	302,691	266,576	252,945	243,374
(3) Real Estate/IP	464,320	314,642	252,915	188,454	160,095
(3) Parks	46,780	35,269	38,574	37,384	23,373
(3) General & Administrative	207,364	407,374	465,754	438,059	422,047
Total operating expense	\$ 1,377,477	\$ 1,179,371	\$ 1,156,967	\$ 1,075,342	\$ 957,363
NET OPERATING INCOME (LOSS)	\$ (72,309)	\$ 21,931	\$ (33,287)	\$ (32,276)	\$ 1,759
NON-OPERATING REVENUE & EXPENSE	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Tax revenue	\$ 95,862	\$ 123,149	\$ 73,198	\$ 37,257	\$ 58,855
(4) Investment income	14,327	22,913	45,874	34,865	25,026
Principal & Interest expense	-	-	-	-	-
(5) All other	(216,086)	(225,234)	(2,148,799)	(3,854,378)	(451,101)
Total non-op net revenue	\$ (105,897)	\$ (79,173)	\$ (2,029,728)	\$ (3,782,256)	\$ (367,221)
NET INCOME (LOSS)	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
	\$ (178,206)	\$ (57,242)	\$ (2,063,014)	\$ (3,814,532)	\$ (365,462)

- (1) Natural Play area donation in 2018, eliminated fees for use of Parks in 2020
- (2) 2020 & 2021 no GA revenue - all events cancelled due to COVID-19
- (3) 2021 - New allocation of GA payroll and benefits to operating areas
- (4) 2018-2019 - Interest rates increasing and larger reserve balance to invest, 2021 interest rates continue to decline
- (5) 2018 Land Swap, 2019 Purchase Bldg 19

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

AIRPORT	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Revenues:					
(1) Hangar rental	\$ 66,619	66,831	65,075	61,744	52,297
Residential rentals	7,800	7,800	7,786	5,693	5,693
All other revenue	11,642	11,291	10,394	4,394	4,433
(2) Fuel sales	120,680	73,953	68,918	65,107	54,124
Total Revenues:	206,741	159,875	152,173	136,937	116,546
Expenditures:					
(2) Fuel costs	114,137	53,424	56,649	67,673	51,498
(3) Insurance	47,570	43,303	36,327	29,958	27,031
(4) Payroll	66,720	7,914	24,852	27,511	20,754
Maintenance	3,931	490	4,574	5,320	1,226
Utilities	3,872	3,565	3,511	3,193	3,308
(5) Outside services	2,976	2,758	2,042	22,570	266
(6) Fire System Monitoring	-	1,320	1,584	531	177
Marketing & Advertising	79	-	-	20	2,881
All other operating expense	747	6,621	3,609	1,723	1,334
Total Expenditures:	240,030	119,394	133,148	158,500	108,475
Net Operating Income:	\$ (33,289)	\$ 40,481	\$ 19,025	\$ (21,562)	\$ 8,071

- (1) 2021 - Decrease in hangar revenue due to AP crash, not billing 1 tenant, received insurance reimb. in Aug 2021
- (2) 2021 - Increased fuel sales at Airport - Flight school activity
- (3) 2021 - Insurance increased 10%
- (4) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas
- (5) 2018 - Airport Business Plan
- (6) 2021 - Billing not received until Oct 2021

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

MARINA	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Revenues:					
Marina fees	\$ 172,349	\$ 170,540	\$ 163,487	\$ 164,307	\$ 149,321
(1) Launch ramp tickets	23,625	28,602	16,536	18,718	19,796
(1) Launch ramp permits	5,221	4,365	5,815	5,495	10,730
Electricity revenue	5,412	5,170	4,672	4,592	4,572
All other revenue	32,250	32,212	30,820	30,688	29,359
(1) Fuel sales	181,529	170,838	131,888	142,509	134,422
Total Revenues:	420,386	411,727	353,218	366,309	348,199
Expenditures:					
(2) Fuel costs	174,038	147,937	121,761	134,503	117,698
(3) Payroll	123,120	51,857	46,251	42,166	50,545
(4) Insurance	95,559	79,409	64,127	54,342	49,752
Maintenance	5,648	7,171	5,069	7,630	3,897
Utilities	9,446	10,061	9,080	9,155	10,259
Supplies	2,217	1,448	2,502	1,372	1,688
(5) All other operating expense	8,953	4,807	17,787	3,777	9,535
Total Expenditures:	418,982	302,691	266,576	252,945	243,374
Net Operating Income:	\$ 1,404	\$ 109,036	\$ 86,642	\$ 113,364	\$ 104,825

- (1) 2020 & 2021 COVID-19 limiting recreational opportunities, increase in boating activity and fuel sales
- (2) 2021 - increased fuel sales, increased fuel cost
- (3) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas
- (4) 2021 - Insurance increased 20%
- (5) 2019 - summer launch ramp security

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

REAL ESTATE/IP	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Revenues:	\$ 678,041	\$ 629,701	\$ 603,868	\$ 515,798	\$ 487,326
Expenditures:					
(1) Payroll	227,495	109,919	89,448	46,047	39,470
(2) Insurance	162,321	145,069	117,803	92,865	76,928
Maintenance (Grounds)	3,154	5,627	2,068	778	2,944
Maintenance (Levee)	12,557	15,142	8,872	9,763	9,322
Maintenance (Structures)	8,859	4,203	100	10,167	3,595
Maintenance (Pumps)	-	-	-	4,098	-
Maintenance (Equipment)	2,262	441	80	1,189	380
Maintenance (Rail)	108	157	-	-	1,200
Utilities	10,816	13,611	10,521	8,872	6,312
(3) Outside services	23,061	5,775	8,609	1,065	12,739
All other operating expense	13,689	14,699	15,414	13,610	7,205
Total Expenditures:	464,320	314,643	252,915	188,454	160,095
Net Operating Income:	\$ 213,721	\$ 315,059	\$ 350,953	\$ 327,344	\$ 327,232

- (1) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas
- (2) 2021 - Insurance increased 12%
- (3) 2021 - portion of strategic plan allocated to operating areas

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

PARKS	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
(1) Revenues:	\$ -	\$ -	\$ 10,855	\$ 20,605	\$ 1,150
Expenditures:					
(2) Payroll	33,034	24,816	19,360	15,334	13,512
Outside services	-	-	-	9,090	-
Marketing	-	-	-	-	1,308
Supplies	516	312	3,552	491	86
Janitorial	60	-	-	-	-
Utilities	3,051	2,703	7,274	5,764	3,109
Insurance	4,682	4,538	3,509	2,853	2,721
Maintenance (structures)	-	-	12	-	-
(3) Maintenance (grounds)	5,117	2,431	4,179	2,371	1,565
Maintenance (equipment)	322	469	388	880	772
Misc. Expense	-	-	300	600	300
Total Expenditures:	46,780	35,269	38,573	37,384	23,373
Net Operating Income (Loss):	\$ (46,780)	\$ (35,269)	\$ (27,718)	\$ (16,779)	\$ (22,223)

(1) 2020 & 2021 - Eliminated fees for using parks

(2) 2021 - Increase due to new allocation of GA payroll and benefits to operating areas

(3) 2021 - irrigation supplies

Port of Camas-Washougal
Highlights
5 Year Trend Data
3rd Qtr 2021 Compared to
3rd Qtr 2017 thru 2020

GENERAL & ADMIN	Q3-21	Q3-20	Q3-19	Q3-18	Q3-17
Revenues:					
(1) Sponsorship Revenues	\$ -	\$ -	\$ 3,565	\$ 3,195	\$ 5,300
Meeting Room Fees	\$ -	-	-	220	600
Total Revenues:	\$ -	\$ -	\$ 3,565	\$ 3,415	\$ 5,900
Expenditures:					
(2) Permanent employees	92,542	\$ 248,980	\$ 215,747	\$ 204,993	\$ 200,841
(2) Benefits & payroll taxes	41,756	124,269	104,889	106,513	93,639
Commissioner compensation	15,310	13,134	11,982	13,774	11,586
Commissioner benefits	10,787	10,318	9,863	9,740	9,733
Utilities	4,404	4,288	4,340	4,359	4,580
Legal Fees	12,673	7,443	9,838	9,404	7,178
(3) Outside Services	(19,730)	(49,761)	8,035	7,692	11,549
Marketing & Advertising	4,842	4,856	6,425	4,723	13,490
(1) Concerts in the Park	-	-	11,521	8,928	16,121
IT Supplies & Services	10,169	7,556	14,069	4,191	6,287
Memberships and dues	845	539	835	1,943	755
All other expenses	33,766	35,753	68,210	61,800	46,288
Total Expenditures:	\$ 207,364	\$ 407,374	\$ 465,754	\$ 438,059	\$ 422,047
Net G&A Expense	\$ (207,364)	\$ (407,374)	\$ (462,189)	\$ (434,644)	\$ (416,147)

(1) 2020 & 2021 - No events planned due to COVID-19

(2) 2021 - Decrease due to new allocation of GA payroll and benefits to operating areas

(3) 2020 - Credit due to CWEDA closing, 2021 - portion of strategic plan allocated to operating areas