

Port of Camas-Washougal
Highlights
5 Year Trend Data
2nd Qtr 2019 Compared to
2nd Qtr 2015 thru 2018

CASH	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
	\$ 7,920,142	\$ 11,119,170	\$ 11,152,904	\$ 8,897,350	\$ 10,639,415

OPERATING REVENUE	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Airport	\$ 139,395	\$ 124,611	\$ 97,180	\$ 128,258	\$ 106,989
Marina	250,340	243,028	231,384	237,489	244,850
Real Estate/IP	580,697	523,717	483,321	466,490	411,979
Parks	1,410	5,275	2,020	750	-
General & Administrative	6,985	11,410	8,040	7,090	2,770
Total Operating Revenue	\$ 978,827	\$ 908,041	\$ 821,944	\$ 840,078	\$ 766,588

OPERATING EXPENSE & G&A	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Airport	\$ 110,278	\$ 84,557	\$ 55,101	\$ 80,656	\$ 67,926
Marina	108,667	58,761	110,549	87,845	91,357
Real Estate/IP	143,161	162,434	119,220	69,613	95,540
Parks	38,198	28,427	40,599	27,591	24,016
General & Administrative	436,494	479,509	443,981	394,972	333,669
Total Operating Expense	\$ 836,799	\$ 813,688	\$ 769,449	\$ 660,677	\$ 612,508

NET OPERATING INCOME (LOSS)	\$ 142,029	\$ 94,353	\$ 52,495	\$ 179,401	\$ 154,080
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NON-OPERATING REVENUE & EXPENSE

	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Tax revenue	\$ 1,228,278	\$ 1,181,277	\$ 1,138,949	\$ 1,096,501	\$ 1,061,742
Investment income	32,944	35,940	7,009	9,287	3,887
Interest expense	(276,429)	(285,058)	(198,720)	(205,565)	(181,560)
All other	(312,429)	(132,302)	4,164,576	(700,008)	(290,182)
Total non-op net revenue	\$ 672,365	\$ 799,857	\$ 5,111,814	\$ 200,214	\$ 593,887

NET INCOME	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
	\$ 814,393	\$ 894,210	\$ 5,164,309	\$ 379,615	\$ 747,967

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AIRPORT REVIEW	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Revenues:					
(1) Hangar rental	\$ 69,863	\$ 61,669	\$ 51,638	\$ 82,664	\$ 51,528
(2) Residential rentals	7,842	5,693	5,693	5,693	5,693
All other revenue	4,234	4,606	3,952	3,416	2,858
(3) Fuel sales	57,456	52,643	35,896	36,485	46,910
Total Revenues:	139,395	124,611	97,180	128,258	106,989
Expenditures:					
(4) Fuel costs	65,192	35,192	29,414	49,787	34,578
Insurance	0	867	-	-	-
Payroll	27,307	25,182	16,760	16,984	16,500
Maintenance	5,036	2,387	2,594	2,565	2,710
Utilities	3,470	4,830	3,275	3,090	3,719
(5) Outside services	370	12,818	1,319	1,369	1,148
Fire System Monitoring	619	829	351	520	331
(6) Marketing & Advertising	1,536	1,676	41	32	32
All other operating expense	6,749	777	1,347	6,310	8,908
Total Expenditures:	110,278	84,558	55,101	80,657	67,926
Net Operating Income:	29,117	40,053	42,079	47,601	39,063

Notes:

- (1) 2016 revenue higher due to Enduris insurance reimbursement; and 2017 there was some turnover in hangars due to tenants leaving to go to Immelman Hangars; 2018 C Row back on; 2019 AP-1 back on
- (2) AP-6 home rental remodel; increased monthly rent
- (3) Fuel pricing has been lower in both 2016 and 2017; also increased fuel sales in 2018 and 2019
- (4) 2019 increase in fuel sales and fuel price
- (5) 2018 Fuel Station Apron project cancelled
- (6) 2018 and 2019 Annual Port Report

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MARINA REVIEW	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Revenues:					
Moorage slip rentals	\$ 154,334	\$ 151,232	\$ 143,188	\$ 136,996	\$ 129,886
Launch ramp tickets	6,020	6,069	5,936	9,366	12,411
Launch ramp permits	9,620	8,940	10,010	12,981	14,688
Electricity revenue	6,089	6,004	7,117	5,408	4,392
All other revenue	11,599	10,892	9,586	7,235	7,561
Lease revenue	18,830	18,381	17,805	17,355	16,080
Fuel sales	43,849	41,510	37,743	48,148	59,833
Total Revenues:	250,340	243,028	231,384	237,489	244,851
Expenditures:					
(1) Fuel costs	36,278	2,710	42,416	23,075	28,766
Payroll	51,832	37,018	38,881	41,350	32,356
Insurance	35	-	-	-	-
(2) Maintenance	5,972	5,179	12,936	6,488	7,009
Utilities	7,732	7,508	8,057	7,781	9,417
Supplies	1,750	2,482	2,435	3,529	6,311
All other operating expense	5,068	3,865	5,825	5,624	7,498
Total Expenditures:	108,668	58,762	110,549	87,847	91,357
Net Operating Income:	141,673	184,266	120,834	149,643	153,494

Notes:

- (1) No fuel purchase in 2nd Qtr 2018
- (2) 2017 purchase of waverunner stalls

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REAL ESTATE/IP REVIEW	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Total Revenues:	\$ 580,697	\$ 523,717	\$ 483,321	\$ 466,490	\$ 411,980
Expenditures:					
(1) Payroll	70,432	62,741	32,317	29,539	30,271
Insurance	-	3,280	-	-	33
Maintenance	30,590	35,893	33,074	18,140	27,637
Utilities	14,838	7,566	7,416	4,229	7,984
Outside services	20,725	20,319	35,976	5,740	7,290
(2) All other operating expense	6,576	32,635	10,436	11,966	22,325
Total Expenditures:	143,161	162,434	119,220	69,614	95,540
Net Operating Income:	437,536	361,283	364,101	396,876	316,440

Notes:

- (1) 2019 Increase in staffing; 2018 cashout employee
- (2) Commission expense for Bldg 18

PARKS	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Total Revenues:	\$ 1,410	\$ 5,275	\$ 2,020	\$ 750	\$ -
Expenditures:					
Payroll	26,523	21,948	26,830	19,270	19,767
Outside services	546	843	1,251	177	769
Marketing	652	625	5,125	3,702	0
Supplies	437	207	925	585	342
Janitorial	230	0	19	0	0
Utilities	4,706	1,472	1,332	816	634
Misc expense	65	0	0	0	0
Maintenance (grounds)	1,231	2,599	2,916	1,895	2,016
Maintenance (equipment/structures)	3,807	733	2,199	1,146	489
Total Expenditures:	38,198	28,427	40,599	27,591	24,017
Net Operating Income:	(36,788)	(23,152)	(38,579)	(26,841)	(24,017)

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GEN & ADMIN REV & EXP	Q2-19	Q2-18	Q2-17	Q2-16	Q2-15
Sponsorship Revenues	6,985	7,600	7,600	7,090	2,770
Meeting Room Fees	-	260	440	-	-
G&A Revenues	6,985	7,860	8,040	7,090	2,770
Permanent employees	\$ 220,464	\$ 225,031	\$ 213,624	\$ 192,486	\$ 166,935
Benefits & payroll taxes	110,642	112,958	90,591	101,771	63,840
Commissioner compensation	14,926	12,498	12,156	8,622	9,192
Commissioner benefits	10,069	9,760	9,664	8,519	7,736
Utilities	2,933	2,701	3,019	3,252	1,854
Legal Fees	12,401	10,162	10,730	7,924	4,626
(1) Outside Services	284	55,089	58,395	26,798	30,286
(2) Marketing & Advertising	18,578	11,914	13,824	8,319	8,183
Concerts in the Park	2,200	2,359	3,630	1,324	7,152
IT Supplies & Services	5,587	5,946	11,328	5,439	9,758
Memberships and dues	3,462	560	360	495	210
All other expenses	34,949	30,532	16,659	30,024	23,897
G&A Expenses	\$ 436,494	\$ 479,510	\$ 443,981	\$ 394,971	\$ 333,669

(1) No CWEDA expense

(2) Marketing Campaign